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Using Quicken as a Farm Accounting System With Accrual-Adjusted Financial Statements From Cash Basis Financial Records

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Economic Research Institute Study Paper
ERI #95-02

**USING QUICKEN AS A FARM ACCOUNTING SYSTEM WITH
ACCRUAL - ADJUSTED FINANCIAL STATEMENTS
FROM CASH BASIS FINANCIAL RECORDS**

By

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April 1995

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FROM CASH BASIS FINANCIAL RECORDS**

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Using Quicken
As a Farm Accounting System
With Accrual-Adjusted Financial Statements
From Cash Basis Financial Records

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April 1995

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Preface

The purpose of this document is to demonstrate how Quicken, a popular checkbook management software program, can be used to keep a set of records for the farm business that will measure profits, liquidity, and solvency. It is based on an example farm used in the Business Management in Agriculture (BMA) series of videos and workbooks developed in the late 1980's.

It will best be understood if used as a study guide, and that entries actually be made in Quicken as they are encountered in the guide. By the time you complete this exercise, you will have a much better idea how to keep records on your farm, and how useful the reports will be in managing your farm or ranch operation.

The enclosed disk contains the accounts, categories, etc to match the data and transactions. The Appendix describes how to transfer and uses these files with Quicken. It also describes how to modify the accounts to fit your farm operation.

This is not intended to be an introductory course in either record keeping or Quicken. It requires some previous training in Quicken. Those with a basic understanding of accounting principles will find it easier to understand, and will have less trouble making entries for their own business. Yet, almost anyone with a desire and diligence can master the concepts and implement the system for their business.

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**Using Quicken
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Virtually of the accounting software on the market today require a basic understanding of double entry accounting, which is beyond the capability of most farmers and ranchers. However, there are some inexpensive, easy to use record keeping software packages, which have sufficient flexibility to keep a good set of business records. Most are advertised as checkbook management software. Quicken is just one. It is inexpensive, and extremely easy to use as a checkbook manager. Even as a cash accounting system for the business, it's not difficult once you establish the the proper categories (accounts) for keeping a record of transactions.

The purpose of this paper is to show those with little experience in record keeping, other than simple checkbook records, how to keep a more sophisticated set of records which will measure profits, liquidity and solvency. The method involves recording all cash transactions during the year, by correctly classifying them as to how they impact income, expenses, assets, liabilities and equity. At the end of the accounting period (usually December 31st), the cash basis financial records are converted to the accrual basis using adjusting entries based on the differences between asset and liability values at the beginning and the end of the accounting period.

Quicken, the most popular computer program in the world will be used to illustrate how this is done. Cash flow and other reports can be created, and even memorized for easy recall anytime. Balance sheet and income statements may be created at any time but they are correct only after adjusting entries have been recorded.

The simplified example is based on a farm couple named Frank and Frieda Farmer. Frank and Frieda are sole proprietors who own a total of 80 acres on 60 tillage acres; they grow 40 acres of corn and 20 acres of soybeans. They cash rent 300 acres with 200 acres of corn and 100 acres of soybeans. On the 240 acres that they farm on a 50-50 share lease, they plant 120 acres each of corn and soybeans. In 1991 they farmed 360 acres of corn and 240 acres of soybeans. They sold 548 market hogs (137 head each quarter) from a 40-sow farrow to finish operation. Frank and Frieda work full time on the farm and have one hired hand. December 31 is the end of their tax year.

<u>TENURE ARRANGEMENT</u>	<u>CORN</u>	<u>SOYBEANS</u> (Acres)	<u>TOTAL</u>
Own	40	20	60
Cash Rent	200	100	300
50-50 Share Lease	<u>120</u>	<u>120</u>	<u>240</u>
Total	360	240	600

Each of the example transactions for Frank and Frieda's farm used in the BMA series will be illustrated using Quicken. The following reports will be generated: Balance Sheet (both market value and cost), Income Statement (both accrued adjustment and cash) and the Statement of Cash Flows (both accrued adjustment and cash).

Create a File (a Set of Books)

The first step is to create a new file within Quicken for Frank and Frieda Farmer. From the Main Menu:

Choose → Set Preferences → File Activities → Select/Set Up File

¹ Based on Frank and Frieda Farmer's transactions as given in VolumeIV of the Business in Agriculture (BMA) series, with examples provided by Kenneth W. Stokes, Texas A&M.

They named their new Quicken file F&F_FARM. This Quicken file may be viewed as a "set of books" which will contain several accounts. Frank and Frieda's example farm includes only farm financial transactions in the file. Checks written to cover family living expenses are treated as equity withdrawals.

Select a Category List (a Chart of Income and Expense Classifications)

Traditional accounting methods uses a chart of accounts for income, expenses, assets and liabilities. In Quicken, there are two different concepts:

<i>Categories</i>	for income and expense
<i>Accounts</i>	for assets and liabilities

After creating and naming a new file, Quicken asks you to choose between an existing category list for home, business, both home and business, or neither. Frank and Frieda selected the option for neither home or business. Later, they will enter a suggested list of categories that follows the BMA series will be entered.

Select the File You Created

After having selected the option for the "neither home or business" category list, Quicken requires you to select the file to use. Frank and Frieda selected the file named F&F_FARM.

Set up New Account (a Chart of Balance Sheet Accounts with Opening Balances)

After selecting a file, Quicken asks the user to set up a new account. Quicken gives you six types of accounts. In this manual, we restricted Frank and Frieda's use to two asset account types (Bank Account and Other Assets) and to one liability account type (Other Liabilities). We will not use Quicken's cash, credit card and investment accounts in this exercise.

Assets	Things that you own and that have money value. Examples include cash, checking and savings accounts, supplies, buildings, breeding livestock, machinery, land.
Liabilities	Amounts owed to outsiders. Examples include notes payable, accounts payable, accrued interest, accrued taxes and real estate debt.
Owner's Equity	The difference between the value of assets and liabilities. It is the amount left over for the owners if the assets were sold and the money used to pay off the liabilities. Equity is made up of original capital contributions, retained earnings, the appreciated asset values and current earnings.

If you do not understand these terms, you may not be ready to use Quicken to produce Balance Sheet and Income (Profit and Loss) Statement. You can continue to use Quicken to manage your checkbook, monitor cash flow, evaluate enterprises, track taxable income and deductions without knowing how to use Quicken to produce accrual adjusted financial reports. You are urged to study the structure of Balance Sheets, Income Statements and Cash Flow Statements.

This exercise uses one of many possible naming schemes for the accounts in Quicken. The scheme uses a three digit number to control the order which the accounts appear on the balance sheet, the lower the number the more liquid. It is not possible to separate current and noncurrent in Quicken. The combination of the account name and description is used to fully describe the accounts.

To match with the BMA series example, Frank and Friada set up the following accounts with a zero balance as of 12/31/1990.

<u>Name</u>	<u>Acct.</u>	<u>Description</u>	<u>Balance</u>
111 Checking	Bank	Farm	0
130 Inventory	Other Asset	Corn	0
131 Inventory	Other Asset	Soybeans	0
132 Inventory	Other Asset	Market Hogs	0
133 Inventory	Other Asset	Supplies	0
161 Purchased	Other Asset	Breeding Stock	0
162 Raised	Other Asset	Breeding Stock	0
166 Machinery	Other Asset		0
190 Real Estate	Other Asset	Land & Buildings	0
200 Accounts	Other Liab.	Payable	0
210 Notes	Other Liab.	Due Within One Year	0
220 Current	Other Liab.	Portion of Term Notes	0
230 Interest	Other Liab.	Accrued	0
242 Income	Other Liab.	Taxes Payable	0
243 Other Taxes	Other Liab.	Payable	0
270 Mach. Note	Other Liab.	Non current	0
272 Real Estate	Other Liab.	Non current	0
300 Equity	Other Liab.		0
320 Retained	Other Liab.	Earnings	0
330 Valuation	Other Liab.	Equity	0

Setting up New Categories

When Frank and Frieda set up their new file, they selected the option for "neither the home or business" categories. It is now time to set up their own category list.

A suggested list of category and sub-categories that closely match the BMA series is as follows. Note the use of number in the category name is to control the appearance order. The naming scheme uses both the name and description.

<u>Category</u>	<u>Type</u>	<u>Description</u>
400 Revenue	Inc	Cash Farm
Corn	Sub	
Gain(Loss)	Sub	Sales of Cull Stock
Market Hogs	Sub	
Soybeans	Sub	
450 Inventory	Inc	Adjustments
Breeding	Sub	Livestock
Corn	Sub	
Market Hogs	Sub	
Soybeans	Sub	
720 Gain(Loss)	Inc	Farm Capital Assets
500 Expenses	Expns	Cash Farm
Feed	Sub	Purchased
Interest	Sub	Expense
Operating	Sub	Expenses
600 Depre.	Expns	Expense
700 Expenses	Expns	Accrual Adjustments
Interest	Sub	Accrual
Other	Sub	

Payables	Sub
Prepaid Items	Sub
Supplies	Sub

Recording Opening Balances

Frank and Frieda Farmer use the calendar year January 1 to December 31, both as their tax year and their financial year. They used December 31 of the year prior to when they started recording transactions is the date of their opening balances.

Frank and Freida obtained their opening balance sheet values from past balance sheets (prepared in support of their loan applications) and records on checking and savings accounts, hedging accounts, loan repayment schedules, tax depreciation schedules and tax returns. Production records for livestock, field records for crops and physical inventories proved useful. Price information needed to value assets were obtained by phone calls, market price quotations, newspapers and other sources.

The value of each individual liability account balance as of December 31 can be easily determined from credit and loan statements and documents. These obligations are stated in dollar values.

Frank and Frieda found their assets, the things they owned, difficult to value because of changing market conditions. Inventory items such as market livestock and grain in storage were valued at the current market price less any selling cost. Breeding livestock, machinery, equipment and labor were more difficult to value. For example, the market value will likely be different for a quick sale as compared to a slower, more organized sale with adequate promotion and publicity.

Another method of valuing assets was based on their historical costs. Frank and Frieda's historical basis was equivalent to their tax basis in an asset. It was the amount they paid (in cash, notes, other property or services) for an asset plus any amount they paid for sales tax, freight, installation and testing.

Historical basis of an asset is the historical cost reduced by the total depreciation claimed on the asset. Other items that may reduce the historical basis are Section 179 deductions, investment credits taken, casualty and theft losses and other factors. The FFSTF allows the use of IRS depreciation methods in computing historical cost. Differences between the market value of an asset and its historical basis are reflected in a valuation equity account.

The *Farm Financial Standards Task Force* recommendations allow the use of a base value for certain assets such as raised breeding animals. The base value per head is a stipulated value which approximates the cost of raising a replacement animal to breeding age. Alternatively, the base value could approximate the market value of the animal at the time it enters the breeding herd.

Once a base value per head has been established, it is held constant over several years. Changes in the total base value due to changes in the number of animals in the breeding herd are included as a noncash adjustment to revenue. Changes in the total value of the raised animals due to changes in the base value per head are reflected in the valuation equity account.

The FFSTF recommended using both the historical costs and market value to prepare Balance Sheets. The use of both results in two different estimates of owner's equity. The FFSTF recommended changes in equity due to changes in market value not to be reflected on the Income Statement.

Beginning Balance Sheet Values

Frank and Frieda Farmer took a detailed inventory of their assets on December 31, 1990. From various sources they obtained estimated market prices and selling costs of their various assets as of 12/31/1990. They used their income tax returns as the source of their original cost and accumulated depreciation. Loan documents, repayment schedules and vendor statements provide the information on liabilities. The text, Appendix 1- Beginning Balance Sheet and Exercise 5 of the section on "Preparing a Balance Sheet - Guidelines of the Farm Financial Standards Task Force" of BMA series was used to obtain the opening balance sheet values. Frank and Frieda Farmer's entered opening balances as follows:

- The balance in the check register as of 12/31/90 was \$6,000. The \$6,000 was the ending balance of Frank and Frieda's last bank statement. There were no outstanding uncleared checks. Both the historical cost and the market value of the checking are the same - \$6,000. Since there were no outstanding checks as of 12/31/90, change the 0.00 in the DEPOSIT column to \$6,000 and record the changes. Quicken will increase the value of EQUITY by \$6,000:

In the bank account named *111 Checking-Farm*, change the opening balance to the following which increases the asset account and increases the value of EQUITY.

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31			Opening Balance			X	6,000 00	6,000 00
1990			Memo:					
			Cat:	[111 Checking]				

- As of 12/31/90, the farm had 30,000 bushels of corn in storage. None of this corn had been hedged or forward priced. The farm was not in the government feed grain program. The market price minus the selling expenses on the Balance Sheet date was \$2 per bushel.

In the other asset account named *130 Inventory-Corn*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee	Memo	Category	Decrease	C	Increase	Balance
12/31			Opening Balance			X	60,000 00	60,000 00
1990			Memo:					
			Cat:	[130 Inventory]				

- Frank and Frieda had 4,000 bushels of soybeans on inventory as of 12/31/90. The soybeans were neither hedged nor forward priced. The market price minus selling cost on the Balance Sheet date was \$5 per bushel.

In an other asset account named *131 Inventory-Soybeans*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee	Memo	Category	Decrease	C	Increase	Balance
12/31			Opening Balance			X	20,000 00	20,000 00
1990			Memo:					
			Cat:	[131 Inventory]				

4. Frank and Frieda had feeder and market hogs of various weights and sizes on inventory as of 12/31/90. Using that information and the market prices less the selling costs as of the Balance Sheet date, they estimated the value of their feeder and market hogs at \$20,000.

In an other asset account named *132 Inventory-Market Hogs*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1990			Opening Balance			X 20,000 00	20,000 00
-----			Memo: [132 Inventory]		-----	-----	-----
			Cat: [132 Inventory]		-----	-----	-----

5. Frank and Frieda had supplies on hand that cost \$5,000. They use that as the value of those supplies on the Balance Sheet date.

In an other asset named *133 Inventory-Supplies*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1990			Opening Balance			X 5,000 00	5,000 00
-----			Memo: [133 Inventory]		-----	-----	-----
			Cat: [133 Inventory]		-----	-----	-----

6. The original cost of Frank and Frieda's machinery as of 12/31/90 totaled \$127,000. The accumulated depreciation as of 12/31/90 was \$30,000, giving a book value of \$97,000. The estimated market value of all the machinery less selling cost was estimated to be \$102,000.

Frank and Frieda made the decision to follow the recommendations of the Farm Financial Standards Task Forces to produce two Balance Sheets: one based on historical cost and one based on market value. They used Quicken's class feature to track base value, original cost, accumulated depreciation and market value.

The set up of the following class names with no description:

Class Name

Base
Cost
Dep
Mkt

In an other asset account named *166 Machinery* using a split transaction, change the opening balance. Line 1 of the split increases the asset account and increases the value of EQUITY. Line 2 of the split decreases the asset account and decreases EQUITY. Line 3 of the split transfers the \$5,000 difference between historical costs (net book value) and the market value as of 12/31/90 into another liability account named *330 Valuation-Equity*.

The class names were used to track original costs (Cost), accumulated depreciation (Dep) and the difference between market and book value (Mkt).

Date	Ref	Payee	Memo	Category	Decrease	C	Increase	Balance
12/31 1990			Opening Balance				102,000 00	102,000 00
-----	SPLIT				-----		-----	-----
2/19			Cat: [166 Machinery]/Cost					
Split Transaction								
			Category					Amount
			1: [166 Machinery]/Cost					127,000.00↑
			2: [166 Machinery]/Dep					-30,000.00
			3: [330 Valuation]/Mkt					5,000.00
								Memo
								Original Costs
								Accumulated Depreciation
								Mkt Value less Book Value

- 7a. The book value (cost less accumulated depreciation) of Frank and Frieda's purchased breeding animals on 12/31/90 was \$2,000. The original cost was \$5,000 and the accumulated depreciation on 12/12/90 was \$3,000. The market value was the same as the net book value \$2,000.

In an other asset account named *161 Livestock-Purchased* using a split transaction, change the opening balance. Line 1 of the split increases the asset amount and increases the value of EQUITY. Line 2 of the split decreases the asset amount and decreases EQUITY.

Date	Ref	Payee	Memo	Category	Decrease	C	Increase	Balance
12/31 1990			Opening Balance				2,000 00	2,000 00
-----	SPLIT				-----		-----	-----
2/19			Cat: [161 Livestock]/Cost					
Split Transaction								
			Category					Amount
			1: [161 Livestock]/Cost					5,000.00↑
			2: [161 Livestock]/Dep					-3,000.00
								Memo
								Original Costs
								Accumulated Depreciation

- 7b. Frank and Frieda have expensed the cost of raising their replacement breeding stock. They have a zero tax basis (historical cost) in their raised breeding livestock. Using the base value per head for each class of breeding stock, they calculate the total base value of the raised animals at \$8,000.

In an other asset account named *162 Livestock-Raised*, change the opening balance to the following which increases the asset amount and increases the value of EQUITY.

Date	Num	Payee	Memo	Category	Decrease	C	Increase	Balance
12/31 1990			Opening Balance			X	8,000 00	8,000 00
-----					-----		-----	-----
			Cat: [162 Livestock]/Base					

8. The original cost of Frank and Frieda's land was \$84,000.00. The original cost of the buildings was \$40,000. The accumulated depreciation on the buildings was \$12,000. The land has an estimated market value of \$95,000 and the buildings have a market value of \$32,000.

In an other asset account named 190 Real Estate-Land & Buildings using a split transaction, change the opening balance. Line 1 of the split increases the asset amount and increases the value of EQUITY. Line 2 of the split decreases the asset amount and decreases EQUITY. Line 3 of the split transfers the \$15,000 difference between historical costs (net book value) and the market value as of 12/31/90 into another liability account named 330 Valuation-Equity.

Date	Ref	Payee	Memo	Category	Decrease	C	Increase	Balance
12/31 1990	SPLIT		Opening Balance				127,000 00	127,000 00†
-----	Cat:				-----		-----	-----
2/19								
Split Transaction								
			Category				Memo	Amount
			1:[190 Real Estate]/Cost				Original Costs	124,000.00†
			2:[190 Real Estate]/Dep				Accumulated Depreciation	-12,000.00
			3:[330 Valuation]/Mkt				Mkt. Value Less Book Value	15,000.00

9a. As of 12/31/90, Frank and Frieda have accounts payable which total \$12,000.

In an other liability account named 200 Accounts-Payable, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990			Opening Balance		12,000 00	X		12,000 00
-----	Memo:				-----		-----	-----
	Cat:		[200 Accounts]					

9b. As of 12/31/90, their operating loan was \$70,000.

In an other liability account named 210 Notes-Due Within One Year, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990			Opening Balance		70,000 00	X		70,000 00
-----	Memo:				-----		-----	-----
	Cat:		[210 Notes]					

10. Frank and Frieda have a loan on their machinery. The total outstanding amount of that loan was \$30,000 on 12/31/90. A payment of \$6,000 plus interest was due to be paid on 6/30/91. The interest rate on their machinery loan is 12 %. The accrued interest as of 12/31/90 was \$1,800.

In an other liability account named 220 Current-Portion of Term Notes, change the opening balance to record the payment due within the next twelve months. The change increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990 -----		Opening Balance			6,000	00 X		6,000 00
		Memo: Cat: [220 Current]			-----	--	-----	-----

In an other liability account named *270 Mach. Note-Noncurrent*, change the opening balance to record the balance of machinery loan not due within the next twelve months. The change increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990 -----		Opening Balance			24,000	00 X		24,000 00
		Memo: Cat: [270 Mach. Note]			-----	--	-----	-----

In an other liability account named *230 Interest-Accrued*, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990 -----		Opening Balance			1,800	00 X		1,800 00
		Memo: Cat: [230 Interest]			-----	--	-----	-----

11. Frank and Frieda's accrued interest on 12/31/90 for their accounts payable equal \$1,300 (\$12,000 at 16 percent interest for a little over eight months).

In the account named *230 Interest-Accrued*, record the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990 -----		Record Accts. Payable Interest			1,300	00		3,100 00
		Memo: Cat: [230 Interest]			-----	--	-----	-----

12. Frank and Frieda's accrued interest on 12/31/90 for their operating loan equal \$4,200 (\$70,000 at 12 percent interest for six months).

In the account named *230 Interest-Accrued*, record the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990 -----		Record Operating Interest			4,200	00		7,300 00
		Memo: Cat: [230 Interest]			-----	--	-----	-----

13. The remaining balance for Frank and Frieda's real estate loan on 12/31/90 was \$57,000. Of that amount, \$3,000 plus interest was due to be paid on 12/31/91. The interest rate on the real estate loan was currently 10 percent.

In another liability account named *272 Real Estate-Noncurrent*, record the noncurrent portion of the real estate loan as follows. The change increases the liability account and decreases EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990			Opening Balance		54,000	00 X		54,000 00
-----			Memo: Cat: [272 Real Estate]		-----	--	-----	-----

In another liability account named *220 Current-Portion of Term Notes*, change the opening balance to record the payment due within the next twelve months as follows. The change increases the liability account and decreases EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990			Record Real Estate Loan		3,000	00 X		9,000 00
-----			Memo: Cat: [220 Current]		-----	--	-----	-----

14. Frank and Frieda's accrued taxes as of 12/31/90 were \$500 for accrued real estate taxes and \$1,200 for accrued income and Social Security taxes. The \$1,200 includes a value for deferred taxes associated with liquidation of current inventories and income taxes on the difference between the market value and the tax basis of breeding livestock, machinery and real estate.

In another liability account named *242 Income-Taxes Payable*, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990			Opening Balance		1,200	00 X		1,200 00
-----			Memo: Cat: [242 Income]		-----	--	-----	-----

In another liability account named *243 Other Taxes-Payable*, change the opening balance to the following which increases the liability account and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1990			Opening Balance		500	00 X		500 00
-----			Memo: Cat: [243 Other Taxes]		-----	--	-----	-----

15. Frank and Frieda's equity using historical cost and base values for raised breeding stock was \$152,000 as of 12/31/90.

In another liability account named *300 Equity*, change the opening balance to the following which increases the liability account *300 Equity* and decreases the value of EQUITY.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31			Opening Balance		152,000	00 X		152,000 00
1990	Memo:							
-----	Cat:	[300 Equity]			-----	--	-----	-----

Create a Balance Sheet Report using Market Values

Once all the opening balances have been entered, Frank and Frieda can create a Balance Sheet as of December 31, 1990. The following steps produces the following balance sheet report.

To use both the account name and description on the reports, from the Main Menu:

Choose → Set Preferences → Checks & Report Settings and then change the setting to print both name and description of category and accounts on reports. (i.e. change the last two options to 'B.')

To create the balance sheet report from either the Main Menu, Register or Write Checks screen:

Choose → Create Reports → Business Reports ... → Balance Sheet

Use the title "Farmer Balance Sheet Market Value" and a date of "12/31/90"

With the balance sheet report on the screen, to add the details assigned to the class names (Base, Cost, Dep and Mkt):

Choose → Edit → Accounts... → Selected and the use the spacebar to turn on the **Detail** option for the following accounts: *161 Purchased-Breeding Stock, 162 Raised-Breeding Stock, 166 Machinery, 190 Real Estate-Land & Buildings*

See the printed report on page 12. After creating the report, memorize the report format:

Create a Balance Sheet Report using Cost Basis

To create a balance sheet using the historical cost basis, Frank and Frieda start with the balance sheet report created using the steps outlined above. With the balance sheet report on the screen, the value differences between the cost basis and market value are excluded from the report:

Choose → Edit → Accounts... → Selected and the use the spacebar to exclude the account named *330 Valuation-Equity* from the report.

Choose → Edit → Classes... → Selected and the use the spacebar to exclude the class named *Mkt* from the report.

Choose → Edit → Set Title & Date Range to change the title of the report to "Farmer Balance Sheet Cost Basis" and memorize it.

See the report on page 13.

Farmer Balance Sheet Market Value
As of 12/31/90

F&F FARM-Selected Accounts
2/25/93

Page 1

Acct	12/31/90 Balance
ASSETS	
Cash and Bank Accounts	
111 Checking-Farm	6,000.00
	6,000.00
Total Cash and Bank Accounts	6,000.00
Other Assets	
130 Inventory-Corn	60,000.00
131 Inventory-Soybeans	20,000.00
132 Inventory-Market Hogs	20,000.00
133 Inventory-Supplies	5,000.00
161 Purchased-Breeding Stock	
Cost	5,000.00
Dep	-3,000.00
	2,000.00
Total 161 Purchased-Breeding Stock	2,000.00
162 Raised-Breeding Stock	
Base	8,000.00
	8,000.00
Total 162 Raised-Breeding Stock	8,000.00
166 Machinery	
Cost	127,000.00
Dep	-30,000.00
Mkt	5,000.00
	102,000.00
Total 166 Machinery	102,000.00
190 Real Estate-Land & Buildings	
Cost	124,000.00
Dep	-12,000.00
Mkt	15,000.00
	127,000.00
Total 190 Real Estate-Land & Buildings	127,000.00
Total Other Assets	344,000.00
TOTAL ASSETS	350,000.00
LIABILITIES & EQUITY	
LIABILITIES	
Other Liabilities	
200 Accounts-Payable	12,000.00
210 Notes-Due Within One Year	70,000.00
220 Current-Portion of Term Notes	9,000.00
230 Interest-Accrued	7,300.00
242 Income-Taxes Payable	1,200.00
243 Other Taxes-Payable	500.00
270 Mach. Note-Non Current	24,000.00
272 Real Estate-Non Current	54,000.00
300 Equity	152,000.00
330 Valuation-Equity	20,000.00
	350,000.00
Total Other Liabilities	350,000.00
TOTAL LIABILITIES	350,000.00
EQUITY	0.00
TOTAL LIABILITIES & EQUITY	350,000.00

Farmer Balance Sheet Cost Basis
As of 12/31/90

F&F FARM-Selected Accounts
2/25/93

Page 1

Acct	12/31/90 Balance
ASSETS	
Cash and Bank Accounts	
111 Checking-Farm	6,000.00
	6,000.00
Total Cash and Bank Accounts	
Other Assets	
130 Inventory-Corn	60,000.00
131 Inventory-Soybeans	20,000.00
132 Inventory-Market Hogs	20,000.00
133 Inventory-Supplies	5,000.00
161 Purchased-Breeding Stock	
Cost	5,000.00
Dep	-3,000.00
	2,000.00
Total 161 Purchased-Breeding Stock	2,000.00
162 Raised-Breeding Stock	
Base	8,000.00
	8,000.00
Total 162 Raised-Breeding Stock	8,000.00
166 Machinery	
Cost	127,000.00
Dep	-30,000.00
	97,000.00
Total 166 Machinery	97,000.00
190 Real Estate-Land & Buildings	
Cost	124,000.00
Dep	-12,000.00
	112,000.00
Total 190 Real Estate-Land & Buildings	112,000.00
Total Other Assets	324,000.00
TOTAL ASSETS	330,000.00
LIABILITIES & EQUITY	
LIABILITIES	
Other Liabilities	
200 Accounts-Payable	12,000.00
210 Notes-Due Within One Year	70,000.00
220 Current-Portion of Term Notes	9,000.00
230 Interest-Accrued	7,300.00
242 Income-Taxes Payable	1,200.00
243 Other Taxes-Payable	500.00
270 Mach. Note-Non Current	24,000.00
272 Real Estate-Non Current	54,000.00
300 Equity	152,000.00
	330,000.00
Total Other Liabilities	330,000.00
TOTAL LIABILITIES	330,000.00
EQUITY	0.00
TOTAL LIABILITIES & EQUITY	330,000.00

Recording Cash Receipts and Disbursements

Quicken uses income and expense categories, account names and class names to classify transactions. Quicken uses income and expense categories to track changes to EQUITY. Quicken's EQUITY value as of a particular date is the total of the asset accounts (bank, cash, other asset and investment accounts) less the value of the liability accounts (credit card and other liability accounts).

For a specific period of time, the total of the income categories less the total of the expense categories equals the change in EQUITY. The Quicken program displays this change in equity as TOTAL INCOME/EXPENSES on the Profit & Loss Statement Report. The difference between EQUITY at the beginning and end of a date on Quicken's Balance Sheet Report equals the TOTAL INCOME/EXPENSES on the Profit & Loss Statement for the same time period. EQUITY is adjusted the moment an income or expense transaction is recorded.

To illustrate, a cash deposit recorded in a checking account register and assigned an income category will increase EQUITY. On the income statement, total income and net income increases. On the balance sheet, the bank account balance and EQUITY increases. The cash flow report shows increased inflow by the amount of the deposit.

A cash payment recorded into a bank checking account and assigned an expense category decreases EQUITY. The balance sheet shows decreased bank account balance and decreased EQUITY. The income statement shows increased expenses and decreased net income. The cash flow report shows increased outflow by the amount of the check.

Quicken does not permit the use of income and expense categories when funds are transferred between accounts. For example, when cash is used to purchase an asset and the user classifies the transaction as transfer using an account name rather than an income/expense category name, net income and EQUITY are not changed. Net income and EQUITY will change if the user classifies the asset purchase using an expense category rather than an account name. The user must determine if the transaction effects EQUITY (using income and expense categories) or whether the transaction is merely a transfer (a change in form) between asset and liability accounts. Examples of a change in form are: converting a cash asset into a machinery asset, using cash to decrease the principal balance of a loan, and movement of funds from checking to savings.

Quicken automatically equalizes debits and credits and updates account balances as transactions are recorded. However, Quicken forces the transaction to balance by treating uncategorized amounts as increases or decreases to equity (and net income) depending upon which column (increase or decrease) and account type (asset or liability) the uncategorized amount occurs in.

Quicken's cash flow report uses only transactions recorded in the bank, cash and credit card accounts. Non-cash transactions recorded in other assets and other cash liability accounts do not appear on cash flow reports.

Quicken's class names can be used to specify whom, where, or what time period a transaction was for. The class names *Base*, *Cost*, *Dep* and *Mkt* are used to track asset cost and market basis in this example. The class names *Beans90*, *Beans91*, *Corn90*, *Corn91* and *Hogs* are used to track Frank and Frieda's farm enterprises by production year. The class name *Overhead* is a cost center.

When to record, where to record, and how to categorize (classify) transactions are important management decisions. A system advocated in farm record textbooks over the years and in Frey and Klinefelter's "Coordinated Financial Statements for Agriculture" and accepted by the *Farm Financial Standards Task Force* is the maintenance of cash basis accounts during the accounting period and then using end-of-year adjustments to convert to the accrual basis.

With this system once the opening asset and liability values have been recorded, only cash transactions are recorded during the year. All cash transactions are assigned a Quicken income or expense category except those affecting capital assets, financing transactions, movement of cash between bank accounts and equity contributions/withdrawals. The cash transactions changing these accounts are treated as transfers between accounts.

Classifying Cash Receipts

Cash receipts are recorded as "deposit" in Quicken's Bank accounts and as "receive" in Quicken's Cash accounts. Cash receipt transactions should be assigned either an income category name or an account name in Quicken's *Category* blank. Classify cash receipts as follows:

Cash Receipt	Category Assignment
Sales of items which have been raised and produced for sale in the ordinary course of business.	Income category.
Sales of items which had been purchased for resale in the ordinary course of business.	Income category.
Receipt of other ordinary income, such as custom work, government program payments, patronage dividends, crop insurance proceeds.	Income category.
Collection of receivables not previously recorded as sales.	Income category.
Collection of receivables previously assigned an income category name when recorded as an asset account. Record as a transfer.	Asset account.
Proceeds from the sale of capital assets intended to support production and not intended for sale except when they are no longer needed or productive. Record as a transfer to remove the item's net book value. Assign an income category to any gains or losses.	Asset account. Income category.
Amount borrowed. Record as a transfer.	Liability account.
Moneys from other accounts. Record as a transfer.	Bank or cash account.
Equity contributions by owner. Record as a transfer.	Liability account.

Classifying Cash Disbursements

Cash disbursements are recorded as "payment" in Quicken's Bank accounts and as "spent" in Quicken's Cash accounts. Cash disbursement transactions should be assigned either an expense category name or an account name in Quicken's *Category* field. Classify cash disbursements as follows:

Cash Disbursements	Category Assignment
Purchase of production input items, services and interest treated as expenses upon cash disbursement.	Expense category.
Purchase of production input items placed in inventory upon cash disbursement. Treat as a transfer.	Asset account.
Purchase of assets other than production input items i.e. breeding stock, machinery, land, etc. Treat as a transfer.	Asset account.
Payment of credit card charges and creditor accounts not previously recorded as expenses.	Expense category.
Payment of credit card charges and creditor accounts previously assigned an expense category name and recorded in a liability account. Treat as a transfer.	Liability account.
Payment of loans and notes. Treat payment of principal as a transfer using a liability account name. Assign an expense category to interest portion.	Liability account. Expense category.
Moneys going to other accounts. Treat as a transfer.	Bank or cash account.
Equity withdrawals (including family living) by owner. Treat as a transfer.	Liability account.

Using this classification system, Frank and Frieda entered their checkbook transactions in their checking account *111 Checking-Farm*. The number of actual transactions has been greatly reduced for this example set of books.

1. In the first quarter, sold out of storage 19,217 bushels of corn from the 1990 crop at \$1.98 per bushel for a total of \$38,050.00.

Recording the transaction increases the checking balance (cash flow), increases income (income statement) and assigns the income to a farm enterprise, using a class name. EQUITY increases (balance sheet).

Date	Num	Payee · Memo ·	Category	Payment	C	Deposit	Balance
3/31		Local Grain Elevator				38,050 00	44,050 00
1991		Memo: 19,217 bu @ \$1.98/bu					
-----		Cat: 400 Revenue: Corn/Corn90		-----	--	-----	-----

2. In the first quarter, sold out of storage was 4000 bushels of soybeans from the 1990 crop at \$4.18 per bushel for a total of \$16,725.00.

Recording the transaction increases the checking balance (cash flow), increases income (income statement) and assigns the income to a farm enterprise, using a class name. EQUITY increases (balance sheet).

Date	Num	Payee · Memo ·	Category	Payment	C	Deposit	Balance
3/31		Local Feed & Grain Elevator				16,725 00	60,775 00
1991		Memo: 4,000 bu @ \$4.18/bu					
-----		Cat: 400 Revenue: Soybeans/Beans90		-----	--	-----	-----

3. In the first quarter, Frank and Frieda sold 137 market hogs for a net sale of \$13,440.00.

Recording the transaction increases the checking balance (cash flow), increases income (income statement) and assigns the income to a farm enterprise, using a class name. EQUITY increases (balance sheet).

Date	Num	Payee · Memo ·	Category	Payment	C	Deposit	Balance
3/31		Mr. Able Hoggbyer				13,440 00	74,215 00
1991		Memo: 137 Market Hogs					
-----		Cat: 400 Revenue: Market Hogs/Hogs		-----	--	-----	-----

4. In the first quarter, Frank and Frieda sold a piece of machinery for \$3,000. The machinery item sold had an original cost of \$7,000 and accumulated depreciation of \$5,000 for a net book value of \$2,000. Frank and Frieda had a \$1,000 gain on the sale.

The split transaction increases the checking balance (cash flow). Line 1 of the split decreases the asset account named *166 Machinery* and the original cost value associated with the class name *Cost*. Line 2 of the split increases (a contra value) the asset account named *166 Machinery* and the accumulated cost value associated with the class name *Dep*. Line 3 of the split increases income category *720 Gain (Loss)-Farm Capital Assets*.

The sum of the values in Line 1 and Line 2 converts the book value of the machinery item sold (decreases asset) into cash (increases asset). EQUITY (balance sheet) increases by \$1,000, the amount of increased income (income statement).

Date	Ref	Payee	Memo	Category	Payment	C	Deposit	Balance
3/31 1991	SPLIT	Used Tractor Dealer					3,000 00	77,215 00†
----- 2/19	Cat:	[166 Machinery]/Cost			-----	--	-----	-----
Split Transaction								
				Category	Memo		Amount	
				1:[166 Machinery]/Cost	Remove Original Cost		7,000.00†	
				2:[166 Machinery]/Dep	Remove Accum. Deprec.		-5,000.00‡	
				3:720 Gain(Loss)/Overhead	Record Gain		1,000.00‡	

5. Several checks were written for operating expenses during each quarter. Frank and Frieda summarized all the checks into one split transaction for each quarter.

Recording the split transaction decreases the checking balance (cash flow), increases cash expenses (income statement) and assigns the expenses to three farm enterprises using class names. EQUITY decreases (balance sheet).

Date	Ref	Payee	Memo	Category	Payment	C	Deposit	Balance
3/31 1991	SPLIT	Paid Operating Expenses			24,975			52,240 00†
----- 2/19	Cat:	500 Expenses:Operating/Corn91			-----	--	-----	-----
Split Transaction								
				Category	Memo		Amount	
				1:500 Expenses:Operating/Corn91			10,850.00†	
				2:500 Expenses:Operating/Beans91			6,500.00‡	
				3:500 Expenses:Operating/Hogs			7,625.00‡	

6. In the first quarter, Frank and Frieda purchased \$4,500 of feed for the hog enterprise.

Recording the transaction decreases the checking balance (cash flow), increases expenses (income statement) and assigns the expense to a farm enterprise using class name. EQUITY decreases (balance sheet).

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
3/31 1991		Hog Feed Dealer			4,500			47,740 00†
-----	Memo:	36 Tons @ \$125/Ton			-----	--	-----	-----
	Cat:	500 Expenses:Feed/Hogs						

7. Frank and Frieda wrote checks to themselves for family living expenses.

Recording the transaction decreases the checking balance (cash flow) and decreases the liability account (balance sheet). EQUITY decreases (balance sheet).

Date	Num	Payee · Memo · Category	Payment	C	Deposit	Balance
3/31 1991		Frank and Frieda Farmer Memo: Regular Withdrawal	5,200			42,540 00
-----		Cat: [300 Equity]	-----			-----

8. Frank and Frieda borrowed \$40,000 on an operating note due within one year at 12 percent interest. EQUITY does not change (balance sheet).

Recording the transaction increases the checking balance (cash flow) and increases the liability account (balance sheet).

Date	Num	Payee · Memo · Category	Payment	C	Deposit	Balance
3/31 1991		Local Ag Lender Memo: 12 % interest, due within year			40,000 00	82,540 00
-----		Cat: [210 Notes]	-----			-----

9. Using the proceeds of the various sales, the Farmers made a principal payment on their operating note of \$70,000 and an interest payment of \$5,800.

Recording the split transaction decreases the checking balance (cash flow). Line 1 decreases the liability account (balance sheet), Line 2 increases expenses (income statement) and assigns the expenses to a cost center using a class name. EQUITY decreases by the amount of the increase expense (balance sheet).

Date	Ref	Payee · Memo · Category	Payment	C	Deposit	Balance
3/31 1991		Local Ag Lender	75,860			6,680 00
-----		SPLIT Cat: [210 Notes]	-----			-----
2/19						
Split Transaction						
		Category		Memo		Amount
		1:[210 Notes]		Principal		70,000.00
		2:500 Expenses:Interest/Overhead		Interest		5,860.00

10. In the second quarter, sold out of storage 10,783 bushels of corn from the 1990 crop at \$1.76 per bushel for a total of \$19,000. (See checkbook transaction # 1)

Date	Num	Payee · Memo · Category	Payment	C	Deposit	Balance
6/30 1991		Local Grain Buyer Memo: 10,783 bu @ \$1.76/bu			19,000 00	25,680 00
-----		Cat: 400 Revenue:Corn/Corn90	-----			-----

11. In the second quarter, Frank and Frieda sold 137 market hogs for a net sale of \$13,440. (See checkbook transaction # 3)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30		Mr. Able Hoggbyer					13,440 00	74,215 00
1991		Memo: 137 Market Hogs						
-----		Cat: 400 Revenue:Market Hogs/Hogs			-----	--	-----	-----

12. In the second quarter, the normal culling of raised breeding stock totaled \$1,560.

Recording the transaction increases the checking balance (cash flow) and increases income (income statement) and assigns the income to a farm enterprise using a class name. EQUITY increases (balance sheet). Adjustments to the base value of the raised breeding animal asset occur at year-end.

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30		Mr. Able Hoggbyer					1,560 00	40,680 00
1991		Memo: Cull Raised Breeding Animals						
-----		Cat: 400 Revenue:Gain(Loss)/Hogs			-----	--	-----	-----

13. In the second quarter, operating expenses were as follows:
(See checkbook transaction # 5)

Date	Ref	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30		Paid Operating Expenses			34,570			6,110 00
1991		SPLIT						
-----		Cat: 500 Expenses:Operating/Corn91			-----	--	-----	-----
2/19								
Split Transaction								
				Category	Memo		Amount	
				1:500 Expenses:Operating/Corn91			15,000.00	
				2:500 Expenses:Operating/Beans91			8,900.00	
				3:500 Expenses:Operating/Hogs			10,670.00	

14. In the second quarter, Frank and Frieda purchase \$4,500 of feed for the hog enterprise. (See checkbook transaction # 6)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30		Hog Feed Dealer			4,500			47,740 00
1991		Memo: 36 Tons @ \$125/Ton						
-----		Cat: 500 Expenses:Feed/Hogs			-----	--	-----	-----

15. In the second quarter, Frank and Frieda purchased new breeding stock for \$500.

Recording the transaction decreases the checking balance (cash flow), increases the asset account (balance sheet) and assigns the original cost to a class name.

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30		Goode Pigs			500	00		1,110 00
1991		Memo: Boars						
-----		Cat: [161 Purchased]/Cost			-----	--	-----	-----

16. In the second quarter, Frank and Frieda wrote checks to themselves each quarter for family living expenses. The \$6,400 withdrawal included for income and Social Security taxes. (See checkbook transaction # 7)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30 1991		Frank and Frieda Farmer			6,400			-5,290.00
		Memo: Reg. Withdrawal + \$1200 Tax						
		Cat: [300 Equity]						

17. At the end of the second quarter, the Farmers made their annual principal payment of \$6,000 on the machinery note and paid accrued interest of \$2,880. (See checkbook transaction # 9)

Date	Ref	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30 1991		Tractor Note Holder			8,880			-14,170.00
	SPLIT	Prin + Interest						
		Cat: [220 Current]						
2/19								
Split Transaction								
				Category	Memo		Amount	
				1: [220 Current]	Principal		6,000.00	
				2: 500 Expense: Interest/Overhead	Interest		2,880.00	

18. Frank and Frieda borrowed \$40,000 on an operating note due within one year at 12 percent interest at the end of the second quarter. (See checkbook transaction # 8)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30 1991		Local Ag Lender					40,000.00	25,830.00
		Memo:						
		Cat: [210 Notes]						

19. In the second quarter, the Farmers repaid \$20,000 of the outstanding operating note, but did not pay any interest.

Recording the transaction decreases the checking balance (cash flow) and decreases the liability account (balance sheet). EQUITY does not change.

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
6/30 1991		Local Ag Lender			20,000			5,830.00
		Memo: Principal Only						
		Cat: [210 Notes]						

20. In the third quarter, sold 4000 bushels of soybeans from the 1991 crop at \$4.18 per bushel for a total of \$16,725. (See checkbook transaction # 2)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
9/30 1991		Local Feed & Grain Dealer					16,725.00	22,555.00
		Memo: 4,000 bu @ \$4.18/bu						
		Cat: 400 Revenue: Soybeans/Beans91						

21. Each quarter Frank and Frieda sold 137 market hogs for a net sale of \$13,440. (See checkbook transaction # 3)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
9/30 1991		Mr. Able Hoggbyer					13,440 00	35,995 00
		Memo: 137 Market Hogs						
		Cat: 400 Revenue:Market Hogs/Hogs						

22. In the third quarter, several checks were written for operating expenses during each quarter. Frank and Frieda summarized all the checks into one split transaction for each quarter. (See checkbook transaction # 5)

Date	Ref	Payee	Memo	Category	Payment	C	Deposit	Balance
9/30 1991		Paid Operating Expenses			17,955 00			18,040 00
	SPLIT							
		Cat: 500 Expenses:Operating/Corn91						
2/19		Split Transaction						
		Category	Memo		Amount			
		1:500 Expenses:Operating/Corn91			8,260.00			
		2:500 Expenses:Operating/Beans91			5,390.00			
		3:500 Expenses:Operating/Hogs			4,305.00			

23. Each quarter, Frank and Frieda purchase \$4,500 of feed for the hog enterprise. (See checkbook transaction # 6)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
9/30 1991		Hog Feed Dealer			4,500			13,540 00
		Memo: 36 Tons @ \$125/Ton						
		Cat: 500 Expenses:Feed/Hogs						

24. Frank and Frieda wrote checks to themselves for family living expenses. (See checkbook transaction # 7)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
9/30 1991		Frank and Frieda Farmer			5,200			8,340 00
		Memo: Reg. Withdrawal						
		Cat: [300 Equity]						

25. Frank and Frieda borrowed \$10,000 on an operating note due within one year at 12 percent interest. (See checkbook transaction # 8)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
9/30 1991		Local Ag Lender					10,000 00	18,340 00
		Memo:						
		Cat: [210 Notes]						

26. The Farmers paid \$10,000 on their operating note and \$3,000 of accrued interest. (See checkbook transaction # 9)

Date	Ref	Payee	Memo	Category	Payment	C	Deposit	Balance
9/31 1991	SPLIT	Local Ag Lender			13,000			5,340 00†
-----	Cat:	[210 Notes]			-----	---	-----	-----
2/19								
Split Transaction								
		Category		Memo			Amount	
		1:[210 Notes]		Principal			10,000.00†	
		2:500 Expenses:Interest/Overhead		Interest			3,000.00	

27. Sold 10,783 bushels of corn from the 1991 crop at \$1.76 per bushel. (See checkbook transaction # 1)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991		Local Grain Buyer					19,000 00	24,340 00
-----	Memo:	10,783 bu @ \$1.76/bu			-----	---	-----	-----
	Cat:	400 Revenue:Corn/Corn91						

28. Sold 2,230 bushels of soybeans from the 1991 crop at out \$5.00 per bushel for a total of \$11,150. (See checkbook transaction # 2)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991		Local Feed & Grain Elevator					11,150 00	35,490 00
-----	Memo:	2,230 bu @ \$5.00/bu			-----	---	-----	-----
	Cat:	400 Revenue:Soybeans/Beans91						

29. Each quarter Frank and Frieda sold 137 market hogs for a net sale of \$13,440. (See checkbook transaction # 3)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991		Mr. Able Hoggbyer					13,440 00	48,930 00
-----	Memo:	137 Market Hogs			-----	---	-----	-----
	Cat:	400 Revenue:Market Hogs/Hogs						

30. During the fourth quarter, the normal culling of raised breeding stock totaled \$1,500. 12) (See checkbook transaction # 12)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991		Mr. Able Hoggbyer					1,500 00	50,430 00
-----	Memo:	Cull Raised Breeding Animals			-----	---	-----	-----
	Cat:	400 Revenue:Gain(Loss)/Hogs						

31. Frank and Frieda paid the following expenses from their checking account in the fourth quarter:
(See checkbook transaction # 5)

Date	Ref	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991	SPLIT	Paid Operating Expenses			28,440			21,990 00†
----- 2/19	Cat:	500 Expenses:Operating/Corn91			-----	---	-----	-----
Split Transaction								
				Category	Memo	Amount		
				1:500 Expenses:Operating/Corn91		12,350.00†		
				2:500 Expenses:Operating/Beans91		7,315.00		
				3:500 Expenses:Operating/Hogs		8,775.00		

32. Each quarter, Frank and Frieda purchase \$4,500 of feed for the hog enterprise. (See checkbook transaction # 6)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991		Hog Feed Dealer			4,500			17,490 00†
-----	Memo:	36 Tons @ \$125/Ton			-----	---	-----	-----
	Cat:	500 Expenses:Feed/Hogs						

33. During the fourth quarter, Frank and Frieda purchased new breeding stock for \$500.
(See checkbook transaction # 15)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991		Goode Pigs			500 00			16,990 00†
-----	Memo:	Boars			-----	---	-----	-----
	Cat:	[151 Purchased]/Cost						

34. Frank and Frieda wrote checks to themselves for family living expenses each quarter. (See checkbook transaction # 7)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991		Frank and Frieda Farmer			7,200			9,790 00†
-----	Memo:	Reg. + Gifts + Vacation			-----	---	-----	-----
	Cat:	[300 Equity]						

35. On December 31, 1991, the Farmers made their annual principal payment of \$3,000 on their real estate and paid the accrued interest of \$5,400. (See checkbook transaction # 9)

Date	Ref	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31 1991	SPLIT	Real Estate Note Holder			8,400			1,390 00†
----- 2/19	Cat:	Prin + Interest [220 Current]			-----	---	-----	-----
Split Transaction								
				Category	Memo	Amount		
				1:[220 Current]	Principal	3,000.00†		
				2:500 Expenses:Interest/Overhead	Interest	5,400.00		

36. Frank and Frieda borrowed \$10,000 on an operating note due within one year at 12 percent interest. (See checkbook transaction # 8)

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31		Local Ag Lender					10,000 00	11,390 00
1991		Memo:						
-----		Cat:	[210 Notes]		-----	--	-----	-----

37. In the fourth quarter, Frank and Frieda pay \$1,730 toward the accrued interest.

Recording the transaction increases the checking balance (cash flow), increases expenses (income statement) and assigns the expense to a cost center using a class name. EQUITY decreases by the amount of the increase expense (balance sheet).

Date	Num	Payee	Memo	Category	Payment	C	Deposit	Balance
12/31		Local Ag Lender			1,730	00		9,660 00
1991		Memo:						
-----		Cat:	500 Expenses:Interest/Overhead		-----	--	-----	-----

Create a Cash Flow Report

A cash flow report can be created at any time. In this example, Frank and Frieda decided to create a cash flow report by quarters for the period January 1, 1991 to December 31, 1991.

To create the cash flow report from either the Main Menu, Register or Write Checks screen:

Choose → Create Reports → Business Reports ... → Cash Flow

Use the title "Farmer Cash Flow by Quarter" and the months from "1/91" through "12/91".

To make a quarterly report

Choose → Layout → Column Heading... → Quarter and see the printed report on page 23.

After creating the report, memorize the report format.

Farmer Cash Flow by Quarters
1/ 1/91 Through 12/31/91

F&F FARM-Bank,Cash,CC Accounts
2/25/93

Page 1

Category Description	1/91- 3/91	4/91- 6/91	7/91- 9/91	10/91- 12/91	OVERALL TOTAL
INFLOWS					
400 Revenue-Cash Farm:					
Corn	38,050.00	19,000.00	0.00	19,000.00	76,050.00
Gain(Loss)-Sales of Cull Stock	0.00	1,560.00	0.00	1,500.00	3,060.00
Market Hogs	13,440.00	13,440.00	13,440.00	13,440.00	53,760.00
Soybeans	16,725.00	0.00	16,725.00	11,150.00	44,600.00
Total 400 Revenue-Cash Farm	68,215.00	34,000.00	30,165.00	45,090.00	177,470.00
720 Gain(Loss)-Farm Capital Assets	1,000.00	0.00	0.00	0.00	1,000.00
FROM 166 Machinery	7,000.00	0.00	0.00	0.00	7,000.00
FROM 210 Notes-Due Within One Year	40,000.00	40,000.00	10,000.00	10,000.00	100,000.00
TOTAL INFLOWS	116,215.00	74,000.00	40,165.00	55,090.00	285,470.00
OUTFLOWS					
500 Expenses-Cash Farm:					
Feed-Purchased	4,500.00	4,500.00	4,500.00	4,500.00	18,000.00
Interest-Expense	5,860.00	2,880.00	3,000.00	7,130.00	18,870.00
Operating-Expenses	24,975.00	34,570.00	17,955.00	28,440.00	105,940.00
Total 500 Expenses-Cash Farm	35,335.00	41,950.00	25,455.00	40,070.00	142,810.00
TO 161 Purchased-Breeding Stock	0.00	500.00	0.00	500.00	1,000.00
TO 166 Machinery	5,000.00	0.00	0.00	0.00	5,000.00
TO 210 Notes-Due Within One Year	70,000.00	20,000.00	10,000.00	0.00	100,000.00
TO 220 Current-Portion of Term Notes	0.00	6,000.00	0.00	3,000.00	9,000.00
TO 300 Equity	5,200.00	6,400.00	5,200.00	7,200.00	24,000.00
TOTAL OUTFLOWS	115,535.00	74,850.00	40,655.00	50,770.00	281,810.00
OVERALL TOTAL	680.00	-850.00	-490.00	4,320.00	3,660.00

End of Year Adjusting Entries

To produce an accrual balance sheet and income (profit and loss) statement at the end of the accounting period (normally year-end), some accounts require additional transactions to bring the accounts up to date on an accrual basis. The primary source of information for adjusting entries is a detailed inventory of assets and liabilities taken on the last day of the accounting period.

Examples include recording the depreciation of assets, converting prepaid items from assets to expenses, non-cash patronage dividends, adjusting inventory values, and recording as expenses interest owed but not yet paid. The end-of-year adjusting entries convert cash-basis records to the accrual basis. This achieves a proper matching of revenues and expenses in the accounting period and an accurate balance sheet at the end of the period.

1. After recording all the 1991 checkbook transactions, the cash balance of 12/31/91 was \$9,660. There is no need to update the checking account balance.
2. On 12/31/91 the farm has the same corn inventory of 30,000 bushels valued at \$2 per bushel as at the first of the year. There is no need to update the corn inventory account balance.
3. The farm's soybean inventory dropped from 4,000 bushels to 3,000 bushels as of 12/31/91. The soybeans are neither forward priced or hedged. Frank and Frieda estimate the market price less selling cost at \$5 per bushel, giving a new inventory value of \$15,000.

Use the Quicken Update Account Balance feature under the Activities menu to update the *133 Inventory-Soybean* account from \$20,000 to \$15,000 of 12/31/91. Assigning the changes to an income category and class name decreases the inventory account (balance sheet), decreases non-cash income (income statement) and assigns the non-cash income to a farm enterprise using a class name. EQUITY decreases (balance sheet).

Quicken records the following:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Balance Adjustment		5,000 00		15,000 00
-----			Memo: 400 Crops:Inventory/Beans91		-----	-----	-----
			Cat:				

4. Frank and Frieda have several feeder and market hogs on inventory as of 12/31/91. The hogs are of various weights and sizes. Using that information and the market price on the balance sheet date, they have estimated the value of the feeder and market hogs at \$22,000.

Use the Quicken Update Account Balance feature under the Activities menu to update the *132 Inventory-Market Hogs* account from \$20,000 to \$22,000 as of 12/31/91. Assigning the changes to an income category and class name increases the inventory account balance (balance sheet), increases non-cash income (income statement) and assigns the non-cash income to a farm enterprise using a class name. EQUITY increases (balance sheet).

Quicken records the following:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Balance Adjustment			2,000 00	22,000 00
-----			Memo: 450 Inventory:Market Hogs/Hogs		-----	-----	-----
			Cat:				

5. Frank and Frieda have supplies on hand that cost \$3,340. They use that value on the balance sheet date.

Use the Quicken Update Account Balance feature under the Activities menu to update the *133 Inventory-Supplies* account from \$5,000 to \$3,340 as of 12/31/91. Assigning the changes to an expense category and class name decreases the supplies account (balance sheet), increases non-cash expenses (income statement) and assigns the non-cash expense to a farm cost center using a class name. EQUITY decreases (balance sheet).

Quicken records the following:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Balance Adjustment		1,660 00		3,340 00
-----			Memo: Cat: 700 Expenses:Supplies/Overhead		-----	-----	-----

6. At year-end two changes are necessary to update the value of machinery asset account *166 Machinery*. The first transaction records the total annual depreciation of \$14,000 of the various equipment items. Frank and Frieda's tax preparer calculated the total annual depreciation. Assigning the expense category and class name to the following transaction recorded in the other asset account *166 Machinery* decreases the machinery account value (balance sheet), increases the non-cash expenses (income statement) and assigns the non-cash expense to the class name which track accumulated depreciation. EQUITY decreases (balance sheet).

Record the following transaction in the other asset account named *166 Machinery*:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Record Depreciation		14,000 00		86,000 00
-----			Memo: Cat: 650 Depre./Dep		-----	-----	-----

The second transaction is used to record the difference between the balance of the machinery account and the market value. Frank and Frieda estimate the market value of their machinery on 12/31/91 to be \$94,000.

Use the Quicken Update Account Balance feature to update the *166 Machinery* account from \$86,000 to \$94,000 as of 12/31/91. Assigning the changes to another liability account and class name increases the balance of the machinery account (balance sheet), increases the value of the other liability account (balance sheet) and assigns the transferred amount to the class name *Mkt*, which tracks market value. By transferring the increase in another asset account to another liability account it bypasses the Income (Profit & Loss) Statement and the Cash Flow Report allowing the increased value to appear only on the Balance Sheet Report.

Quicken records the following:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Balance Adjustment			8,000 00	94,000 00
-----			Memo: Cat: [320 Valuation]/Mkt		-----	-----	-----

- 7a. The book value of Frank and Frieda's purchased breeding animals on 12/31/91 was \$3,000 after the purchase of \$1,000 of breeding stock during the year. The checks written during the year to purchase breeding stock were assigned to the account named *161 Purchases*, which transfers (converts) a cash money asset to a physical asset purchased breeding stock.

Recording the total annual depreciation of \$1,000 using an expense category and a class name in the other asset account *161 Purchases*, decreases the account balance (balance sheet), increases non-cash expenses (income statement) and assigns the class name *Dep*, which tracks accumulated depreciation. EQUITY decreases (balance sheet).

Record the following transaction in the other asset account named *161 Purchases*:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Record Depreciation		1,000 00		2,000 00
-----			Memo: Cat: 650 Depre./Dep		-----	-----	-----

Frank and Frieda estimate the market value of their purchased breeding stock to be \$2,000, the same as their historical book value.

- 7b. Due to a decrease in the number of animals, the base value of the raised breeding livestock dropped from \$8,000 to \$7,000. The per head base value did not change.

The FFSTF recommended that changes in the number of raised breeding livestock be reflected on the Income (Profit & Loss) Statement. Changes in the per head base value should be reflected only on the balance sheet valuation equity account.

Use the Quicken Update Account Balance feature under the Activities menu to update the *162 Raised-Livestock* account from \$8,000 to \$7,000 as of 12/31/91. Assigning the changes to an income category and class name decreases the account balance (balance sheet), decreases non-cash income (income statement) and assigns the non-cash income to the class name *Base*, which tracks base values. EQUITY decreases (balance sheet).

Quicken records the following:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Balance Adjustment		1,000 00		7,000 00
-----			Memo: Cat: 440 Change in/Base		-----	-----	-----

- 8a. At year-end, two adjusting entries are needed to update the value in the *190 Real Estate-Land & Buildings* account. The first transaction is to record the total annual depreciation of \$2,000 of the various buildings.

Assigning an expense category and a class name to the following transaction recorded in the other asset account *190 Real Estate* decreases the account balance (balance sheet), increases non-cash expenses (income statement) and assigns the class name *Dep*, which tracks accumulated depreciation. EQUITY decreases (balance sheet).

Record the following transaction in the other asset account named *190 Real Estate*:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Record Depreciation		2,000 00		125,000 00
-----			Memo: Cat: 650 Depre./Dep		-----	-----	-----

- 8b. The second transaction is used to record the difference between the balance of the land and buildings account and the market value of \$137,000 as of 12/31/91.

Use the Quicken Update Account Balance feature under the Activities menu to update the *190 Real Estate-Land & Buildings* account to \$137,000 as of 12/31/91. Assigning another liability account and class name increases the balance of the real estate account (balance sheet), increases the value of the other liability account named *320 Valuation* (balance sheet) and assigns the transferred amount to the class name *Mkt*, which tracks market value. EQUITY increases (balance sheet)

By transferring the increase in another asset account to another liability account it bypasses the Income (Profit & Loss) Statement and Cash Flow Report. This allows the increased market value to appear only on the Balance Sheet Report.

Quicken records the following:

Date	Num	Payee	Memo	Category	Decrease C	Increase	Balance
12/31 1991			Balance Adjustment			12,000 00	137,000 00
-----			Memo: [320 Valuation]/Mkt		-----	-----	-----
			Cat:				

- 9a. As of 12/31/91, Frank and Frieda's Accounts Payables totaled \$16,000.

Use the Quicken Update Account Balance feature under the Activities menu to update the *200 Accounts-Payable* account from \$12,000 to \$16,000 as of 12/31/91. Assigning the changes to an expense category and class name increases the other liability account (balance sheet), increases non-cash expenses (income statement) and assigns the non-cash expenses to a farm cost center using a class name. EQUITY decreases (balance sheet).

Quicken records the following:

Date	Num	Payee	Memo	Category	Increase C	Decrease	Balance
12/31 1991			Balance Adjustment		4,000 00		16,000 00
-----			Memo: 600 Expenses:Payables/Overhead		-----	-----	-----
			Cat:				

- 9b. After recording all the 1991 checkbook transactions involving the other liability account named *210 Notes-Due Within One Year* as transfers, the balance of operating loans was \$70,000 as of 12/31/91. No end-of-year adjusting entry was required to this account.
10. The end-of-year transaction necessary to update the other liability account named *270 Mach. Note-Noncurrent* is to transfer \$6,000 from the account to the other liability account named *220 Current-Portion of Term Notes*.

Recording the following transaction in the other liability account named *270 Mach. Note-Noncurrent* decreases one other liability (balance sheet) and increases another other liability account (balance sheet). EQUITY does not change.

Date	Num	Payee	Memo	Category	Increase C	Decrease	Balance
12/31 1991			Record Transfer to Current			6,000 00	18,000 00
-----			Memo: [220 Current]		-----	-----	-----
			Cat:				

10 b,11,12. Frank and Frieda's accrued interest on 12/31/91 on the various liability accounts totaled \$7,300.

- \$1,660 for Accounts Payable ($\$16,000 \times 16\% \times 236$ days)
- \$4,200 for Operating Loan ($\$70,000 \times 12\% \times 6$ months)
- \$1,440 for Machinery Note ($\$24,000 \times 12\% \times 6$ months)

Since there is no change in the accrued interest from the beginning of the year, no adjusting entry is needed.

13. At year-end the \$3,000 payment on the real estate note needs to be transferred from the liability account named *272 Real Estate-Noncurrent* to the liability account named *220 Current-Portion of Term Notes*.

Recording the following transaction in the other liability account named *272 Real Estate-Noncurrent* decreases one other liability (balance sheet) and increases another other liability account (balance sheet). EQUITY does not change.

Date	Num	Payee	Memo	Category	Increase	C	Decrease	Balance
12/31 1991			Record Transfer to Current				3,000 00	51,000 00
-----			Cat: [220 Current]		-----	--	-----	--

14, 15. Frank and Frieda's accrual real estate taxes of \$500, accrual income and Social Security taxes of \$1,200 have not changed since the beginning of the year. No end-of-year adjustments were needed.

Create Beginning and Ending Balance Sheet Reports

Once all the end-of-year adjustments to the asset and liability account balances have been entered, Frank and Frieda can create a Balance Sheet as of December 31, 1991. The following steps produces the following balance sheet report.

To recreate the balance sheet report from either the Main Menu, Register or Write Checks screen:

Choose → Create Reports → Memorized Reports → Farmer Balance Sheet Market...

Change the dates from "12/31/90" through "12/31/91"

To make a beginning and ending balance sheet report

Choose → Layout → Column Heading... → Year and see the printed report on page 23. After creating the report, memorize and replace the report format.

Repeat the process for a cost basis balance sheet.

See the reports on pages 34 and 35.

Farmer Balance Sheet Market Value
As of 12/31/91

F&F FARM-Selected Accounts
3/ 2/93

Page 1

Acct	1/ 1/91 Balance	12/31/91 Balance
ASSETS		
Cash and Bank Accounts		
111 Checking-Farm	6,000.00	9,660.00
	-----	-----
Total Cash and Bank Accounts	6,000.00	9,660.00
Other Assets		
130 Inventory-Corn	60,000.00	60,000.00
131 Inventory-Soybeans	20,000.00	15,000.00
132 Inventory-Market Hogs	20,000.00	22,000.00
133 Inventory-Supplies	5,000.00	3,340.00
161 Purchased-Breeding Stock		
Cost	5,000.00	6,000.00
Dep	-3,000.00	-4,000.00
	-----	-----
Total 161 Purchased-Breeding Stock	2,000.00	2,000.00
162 Raised-Breeding Stock		
Base	8,000.00	7,000.00
	-----	-----
Total 162 Raised-Breeding Stock	8,000.00	7,000.00
166 Machinery		
Cost	127,000.00	120,000.00
Dep	-30,000.00	-39,000.00
Mkt	5,000.00	13,000.00
	-----	-----
Total 166 Machinery	102,000.00	94,000.00
190 Real Estate-Land & Buildings		
Cost	124,000.00	124,000.00
Dep	-12,000.00	-14,000.00
Mkt	15,000.00	27,000.00
	-----	-----
Total 190 Real Estate-Land & Buildings	127,000.00	137,000.00
Total Other Assets	344,000.00	340,340.00
	-----	-----
TOTAL ASSETS	350,000.00	350,000.00
	=====	=====
LIABILITIES & EQUITY		
LIABILITIES		
Other Liabilities		
200 Accounts-Payable	12,000.00	16,000.00
210 Notes-Due Within One Year	70,000.00	70,000.00
220 Current-Portion of Term Notes	9,000.00	9,000.00
230 Interest-Accrued	7,300.00	7,300.00
242 Income-Taxes Payable	1,200.00	1,200.00
243 Other Taxes-Payable	500.00	500.00
270 Mach. Note-Non Current	24,000.00	18,000.00
272 Real Estate-Non Current	54,000.00	51,000.00
300 Equity	152,000.00	128,000.00
330 Valuation-Equity	20,000.00	40,000.00
	-----	-----
Total Other Liabilities	350,000.00	341,000.00
	-----	-----
TOTAL LIABILITIES	350,000.00	341,000.00
	-----	-----
EQUITY	0.00	9,000.00
	-----	-----
TOTAL LIABILITIES & EQUITY	350,000.00	350,000.00
	=====	=====

Farmer Balance Sheet Cost Basis
As of 12/31/91

F&F FARM-Selected Accounts
3/ 2/93

Page 1

Acct	1/ 1/91 Balance	12/31/91 Balance
ASSETS		
Cash and Bank Accounts		
111 Checking-Farm	6,000.00	9,660.00
	-----	-----
Total Cash and Bank Accounts	6,000.00	9,660.00
Other Assets		
130 Inventory-Corn	60,000.00	60,000.00
131 Inventory-Soybeans	20,000.00	15,000.00
132 Inventory-Market Hogs	20,000.00	22,000.00
133 Inventory-Supplies	5,000.00	3,340.00
161 Purchased-Breeding Stock		
Cost	5,000.00	6,000.00
Dep	-3,000.00	-4,000.00
	-----	-----
Total 161 Purchased-Breeding Stock	2,000.00	2,000.00
162 Raised-Breeding Stock		
Base	8,000.00	7,000.00
	-----	-----
Total 162 Raised-Breeding Stock	8,000.00	7,000.00
166 Machinery		
Cost	127,000.00	120,000.00
Dep	-30,000.00	-39,000.00
	-----	-----
Total 166 Machinery	97,000.00	81,000.00
190 Real Estate-Land & Buildings		
Cost	124,000.00	124,000.00
Dep	-12,000.00	-14,000.00
	-----	-----
Total 190 Real Estate-Land & Buildings	112,000.00	110,000.00
Total Other Assets	324,000.00	300,340.00
	-----	-----
TOTAL ASSETS	330,000.00	310,000.00
	=====	=====
LIABILITIES & EQUITY		
LIABILITIES		
Other Liabilities		
200 Accounts-Payable	12,000.00	16,000.00
210 Notes-Due Within One Year	70,000.00	70,000.00
220 Current-Portion of Term Notes	9,000.00	9,000.00
230 Interest-Accrued	7,300.00	7,300.00
242 Income-Taxes Payable	1,200.00	1,200.00
243 Other Taxes-Payable	500.00	500.00
270 Mach. Note-Non Current	24,000.00	18,000.00
272 Real Estate-Non Current	54,000.00	51,000.00
300 Equity	152,000.00	128,000.00
	-----	-----
Total Other Liabilities	330,000.00	301,000.00
	-----	-----
TOTAL LIABILITIES	330,000.00	301,000.00
EQUITY	0.00	9,000.00
	-----	-----
TOTAL LIABILITIES & EQUITY	330,000.00	310,000.00
	=====	=====

Create an Income Statement

An income (profit & loss) statement report can be created at any time, but it should not be created until after the end-of-year adjusting entries have been made. Frank and Frieda created an accrual adjusted income statement report for the year January 1, 1991 to December 31, 1991.

To create the income statement report from either the Main Menu, Register or Write Checks screen:

Choose → Create Reports → Business Reports ... → P & L Statement

Use the title "Farmer Income Statement" and the months from "1/91" through "12/91".

See the report on page 37 and memorize it.

Frank and Frieda also wanted a cash basis income statement including depreciation. To create this report

To create a cash farm income statement report from either the Main Menu, Register or Write Checks screen:

Choose → Create Reports → Business Reports ... → P & L Statement

Use the title "Farmer Cash Farm Income Statement" and the months from "1/91" through "12/91".

Choose → Edit → Categories... → Selected

Use the Spacebar to exclude the following categories from the report.

<u>Category</u>	<u>Type</u>	<u>Description</u>
450 Inventory	Inc	Adjustments
Breeding	Sub	Livestock
Corn	Sub	
Market Hogs	Sub	
Soybeans	Sub	
700 Expenses	Expns	Accrual Adjustments
Interest	Sub	Accrual
Other	Sub	
Payables	Sub	
Prepaid Items	Sub	
Supplies	Sub	

See the report on page 38 and memorize it.

Farmer Income Statement
1/ 1/91 Through 12/31/91

F&F FARM-All Accounts
2/25/93

Page 1

Category Description	1/ 1/91- 12/31/91

INCOME/EXPENSE	
INCOME	
400 Revenue-Cash Farm:	
Corn	76,050.00
Gain(Loss)-Sales of Cull Stock	3,060.00
Market Hogs	53,760.00
Soybeans	44,600.00

Total 400 Revenue-Cash Farm	177,470.00
450 Inventory-Adjustments:	
Breeding-Livestock	-1,000.00
Market Hogs	2,000.00
Soybeans	-5,000.00

Total 450 Inventory-Adjustments	-4,000.00
720 Gain(Loss)-Farm Capital Assets	1,000.00

TOTAL INCOME	174,470.00
EXPENSES	
500 Expenses-Cash Farm:	
Feed-Purchased	18,000.00
Interest-Expense	18,870.00
Operating-Expenses	105,940.00

Total 500 Expenses-Cash Farm	142,810.00
600 Depre.-Expense	17,000.00
700 Expenses-Accrual Adjustments:	
Payables	4,000.00
Supplies	1,660.00

Total 700 Expenses-Accrual Adjustments	5,660.00

TOTAL EXPENSES	165,470.00

TOTAL INCOME/EXPENSE	9,000.00 =====

Farmer Cash Farm Income
1/ 1/91 Through 12/31/91

F&F FARM-All Accounts
2/25/93

Page 1

Category Description	1/ 1/91- 12/31/91

INCOME/EXPENSE	
INCOME	
400 Revenue-Cash Farm:	
Corn	76,050.00
Gain(Loss)-Sales of Cull Stock	3,060.00
Market Hogs	53,760.00
Soybeans	44,600.00

Total 400 Revenue-Cash Farm	177,470.00
720 Gain(Loss)-Farm Capital Assets	1,000.00

TOTAL INCOME	178,470.00
EXPENSES	
500 Expenses-Cash Farm:	
Feed-Purchased	18,000.00
Interest-Expense	18,870.00
Operating-Expenses	105,940.00

Total 500 Expenses-Cash Farm	142,810.00
600 Depre.-Expense	17,000.00

TOTAL EXPENSES	159,810.00
TOTAL INCOME/EXPENSE	----- 18,660.00 =====

Appendix A

Copying Data Files to Your Quicken Directory

The following four files are found on the enclosee disk, and should be copied to your quicken directory:

F&F_Farm.QDT
F&F_Farm.QMT
F&F_Farm.QST
F&F_Farm.QNX

Follow these steps:

1. Exit to the DOS prompt if not already there.
2. Move to the root directory of your hard drive by typing: **cd** and pressing the **Enter** key
3. Type: **dir q*** and press **Enter**. A list of all files and directories beginning with the letter 'q' will be displayed. Identify the Quicken directory. It may be: c:\quicken, c:\quicken7, c:\quickenw, or something similar.
4. Assuming the directory is c:\quicken, type: **cd\quicken** and press **Enter**. You should now see, "c:\quicken" at the DOS prompt. To make sure this is the correct directory, type: **dir q*** and press **Enter**. You should see several file beginning with the letter 'q', including the file "q.exe."
5. Put the floppy disk in the drive. Assuming the drive is "b", type: **copy b:*.q*** and press **Enter**. All four files will be copied to the directory. You are now ready to run quicken.
6. If you have been using Quicken, and have your data in another directory, you will have to set the directory from the **Set File Preferences** sub menu, accessed from the opening menu. The procedure is slightly different, depending on the version of Quicken you have. Since there are only four data files for each "set of books", it is recommended that you keep all data files in the same directory.

Renaming and Using The Empty Data Files

There are four additional files on the disk, each with the prefix, "emtyfarm." Choose a name for your set of books, with no more that eight letters or numbers. You can call it, "myfarm", "Dairyfrm", etc. Assuming you will name them "myfarm.", do the following:

1. Log onto the floppy drive with the disk, by typing: **b:** and pressing **Enter**, if that is the proper drive.
2. To rename the files, type: **ren emtyfarm.* myfarm.*** and all four files will be renamed at once.
3. Now, copy these four files to your quicken directory by typing:

copy myfarm.* c:\quicken and press **Enter**.

Editing Accounts and Categories

1. Start Quicken and select the 'myfarm' file (or whatever name you gave it).
2. When you see the screen entitled, "Select Account to Use," you should see a list of accounts, beginning with **111 Checking**. Use the arrow (if using the DOS

version) to highlight the account you want to modify. Suppose you don't raise soybeans, but raise alfalfa. Type: **Ctrl-E** (hold down the Ctrl key and press the letter 'e.' Move to the 'Memo' field and change Soybeans to Alfalfa. Press the **F10** function key to save.

Do this for every account you want to modify. It is recommended you change only the memo field for the time being, since the special reports are already memorized. Don't be too anxious to delete unwanted accounts. Wait a while, as you may want to edit and use an un-used account

3. When you are finished, select the checking account and press **Enter**. You should see the register screen with horizontal and vertical lines.
4. Press **Ctrl-C** to bring up the Category and Transfer list. You can Edit these by pressing **Ctrl-E**. and changing the "Name" field to fit your needs. At the bottom of this list you will find names enclosed in square brackets. These are the Accounts you edited earlier. The brackets designate accounts, while those without brackets are categories. Exit by pressing **Esc** just once.

Editing Classes

While in the same register screen, type: **Ctrl-L** to bring up the Class list. This is like another sub-category level. You can edit them as needed. Change only the crop and livestock class names as needed. Do not delete or change any other class.

Appendix B

Transaction Report - 1/ 1/91 Through 12/31/91

F&F_FARM-All Accounts

Page 1

Date	Acct	Num	Description	Memo	Category	Clr	Amount
BALANCE 12/31/90							0.00
3/31	111	Checking	dep	Local Grain Buyer	19,217 bu @ \$1.98/bu	400 Revenue:Corn/Corn90	38,050.00
3/31	111	Checking	dep	Local Feed & Grain Dealer	4,000 bu @ \$4.18/bu	400 Revenue:Soybeans/Beans9	16,725.00
3/31	111	Checking	dep	Mr. Able Hoggbyer	137 market hogs	400 Revenue:Market Hogs/Hog	13,440.00
3/31	111	Checking	dep	S Used Tractor Dealer	Remove Orginal Cost	[166 Machinery]/Cost	7,000.00
					Remove Accum. Deprec.	[166 Machinery]/Dep	-5,000.00
					Record Gain	720 Gain(Loss)/Overhead	1,000.00
3/31	111	Checking	101	S Paid Operating Expenses		500 Expenses:Operating/Corn	-10,850.00
						500 Expenses:Operating/Bean	-6,500.00
						500 Expenses:Operating/Hogs	-7,625.00
3/31	111	Checking	102	Hog Feed Dealer	36 tons @ \$125/ton	500 Expenses:Feed/Hogs	-4,500.00
3/31	111	Checking	103	Frank & Freida Farmer	Regular Withdrawal	[300 Equity]	-5,200.00
3/31	111	Checking	dep	Local Ag Lender		[210 Notes]	40,000.00
3/31	111	Checking	104	S Local Ag Lender	Principal	[210 Notes]	-70,000.00
					Interest	500 Expenses:Interest/Overh	-5,860.00
3/31	300	Equity		Frank & Freida Farmer	Regular Withdrawal	[111 Checking]	5,200.00
3/31	210	Notes		Local Ag Lender		[111 Checking]	70,000.00
3/31	210	Notes		Local Ag Lender		[111 Checking]	-40,000.00
3/31	166	Machinery		Used Tractor Dealer		[111 Checking]/Dep	5,000.00
3/31	166	Machinery		Used Tractor Dealer		[111 Checking]/Cost	-7,000.00
6/30	111	Checking	105	S Paid Operating Expenses		500 Expenses:Operating/Hogs	-10,670.00
6/30	111	Checking	106	Hog Feed Dealer	36 tons @ \$125/ton	500 Expenses:Feed/Hogs	-4,500.00
6/30	111	Checking	107	Goode Pigs	Boars	[161 Purchased]/Cost	-500.00
6/30	111	Checking	108	Frank & Freida Farmer	Regular Withdrawal + \$1200	[300 Equity]	-6,400.00
6/30	111	Checking	109	S Tractor Note Holder	Principal	[220 Current]	-6,000.00
					Interest	500 Expenses:Interest/Overh	-2,880.00
6/30	111	Checking	dep	Local Ag Lender		[210 Notes]	40,000.00
6/30	111	Checking	110	Local Ag Lender	Principal Only	[210 Notes]	-20,000.00
6/30	300	Equity		Frank & Freida Farmer	Regular Withdrawal + \$1200	[111 Checking]	6,400.00
6/30	111	Checking	dep	Local Grain Buyer	10,783 bu @ \$1.76/bu	400 Revenue:Corn/Corn90	19,000.00
6/30	220	Current		Tractor Note Holder	Prin + Interest	[111 Checking]	6,000.00
6/30	210	Notes		Local Ag Lender	Principal Only	[111 Checking]	20,000.00
6/30	210	Notes		Local Ag Lender		[111 Checking]	-40,000.00
6/30	111	Checking	dep	Mr. Able Hoggbyer	137 market hogs	400 Revenue:Market Hogs/Hog	13,440.00
6/30	111	Checking	dep	Mr. Able Hoggbyer	Cull Raised Breeding Animal	400 Revenue:Gain(Loss)/Hogs	1,560.00
6/30	111	Checking	105	S Paid Operating Expenses		500 Expenses:Operating/Corn	-15,000.00
						500 Expenses:Operating/Bean	-8,900.00
6/30	161	Purchased		Goode Pigs	Boars	[111 Checking]/Cost	500.00
9/30	300	Equity		Frank & Freida Farmer	Regular Withdrawal	[111 Checking]	5,200.00
9/30	111	Checking	dep	Local Feed & Grain Dealer	4,000 bu @ \$4.18/bu	400 Revenue:Soybeans/Beans9	16,725.00
9/30	111	Checking	dep	Mr. Able Hoggbyer	137 market hogs	400 Revenue:Market Hogs/Hog	13,440.00
9/30	111	Checking	111	S Paid Operating Expenses		500 Expenses:Operating/Corn	-8,260.00
9/30	210	Notes		Local Ag Lender		[111 Checking]	10,000.00
9/30	210	Notes		Local Ag Lender		[111 Checking]	-10,000.00
9/30	111	Checking	111	S Paid Operating Expenses		500 Expenses:Operating/Bean	-5,390.00

Date	Acct	Num	Description	Memo	Category	Clr	Amount
					500 Expenses:Operating/Hogs		-4,305.00
9/30	111 Checking	112	Hog Feed Dealer	36 tons @ \$125/ton	500 Expenses:Feed/Hogs		-4,500.00
9/30	111 Checking	113	Frank & Freida Farmer	Regular Withdrawal	[300 Equity]		-5,200.00
9/30	111 Checking	dep	Local Ag Lender		[210 Notes]		10,000.00
9/30	111 Checking	114 S	Local Ag Lender	Principal	[210 Notes]		-10,000.00
				Interest	500 Expenses:Interest/Overh		-3,000.00
12/31	111 Checking	120	Local Ag Lender		500 Expenses:Interest/Overh		-1,730.00
12/31	131 Inventory		Balance Adjustment		450 Inventory:Soybeans/Bean		-5,000.00
12/31	132 Inventory		Balance Adjustment		450 Inventory:Market Hogs/H		2,000.00
12/31	133 Inventory		Balance Adjustment		700 Expenses:Supplies/Overh		-1,660.00
12/31	111 Checking	dep	Local Ag Lender		[210 Notes]		10,000.00
12/31	161 Purchased		Goode Pigs	Boars	[111 Checking]/Cost		500.00
12/31	161 Purchased		Record Depreciation		600 Depre./Dep		-1,000.00
12/31	162 Raised		Balance Adjustment		450 Inventory:Breeding/Base		-1,000.00
12/31	111 Checking	119 S	Real Estate Note Holder	Interest	500 Expenses:Interest/Overh		-5,400.00
				Principal	[220 Current]		-3,000.00
12/31	166 Machinery		Record Depreciation		600 Depre./Dep		-14,000.00
12/31	166 Machinery		Balance Adjustment		[330 Valuation]/Mkt		8,000.00
12/31	190 Real Estat		Record Depreciation		600 Depre./Dep		-2,000.00
12/31	190 Real Estat		Balance Adjustment		[330 Valuation]/Mkt		12,000.00
12/31	200 Accounts		Balance Adjustment		700 Expenses:Payables/Overh		-4,000.00
12/31	111 Checking	118	Frank & Freida Farmer	Regular + Gifts + Vacation	[300 Equity]		-7,200.00
12/31	111 Checking	117	Goode Pigs	Boars	[161 Purchased]/Cost		-500.00
12/31	111 Checking	116	Hog Feed Dealer	36 tons @ \$125/ton	500 Expenses:Feed/Hogs		-4,500.00
12/31	111 Checking	115 S	Paid Operating Expenses		500 Expenses:Operating/Hogs		-8,775.00
					500 Expenses:Operating/Bean		-7,315.00
					500 Expenses:Operating/Corn		-12,350.00
12/31	210 Notes		Local Ag Lender		[111 Checking]		-10,000.00
12/31	111 Checking	dep	Mr. Able Hoggbyer	Cull Raised Breeding Animal	400 Revenue:Gain(Loss)/Hogs		1,500.00
12/31	220 Current		Record Transfer to Curren		[270 Mach. Note]		-6,000.00
12/31	220 Current		Record Transfer to Curren		[272 Real Estate]		-3,000.00
12/31	220 Current		Real Estate Note Holder	Prin + Interest	[111 Checking]		3,000.00
12/31	270 Mach. Note		Record Transfer to Curren		[220 Current]		6,000.00
12/31	272 Real Estat		Record Transfer to Curren		[220 Current]		3,000.00
12/31	111 Checking	dep	Mr. Able Hoggbyer	137 market hogs	400 Revenue:Market Hogs/Hog		13,440.00
12/31	111 Checking	dep	Local Feed & Grain Dealer	2,230 bu @ \$5.00/bu	400 Revenue:Soybeans/Beans9		11,150.00
12/31	330 Valuation		Balance Adjustment		[190 Real Estate]/Mkt		-12,000.00
12/31	300 Equity		Frank & Freida Farmer	Regular + Gifts + Vacation	[111 Checking]		7,200.00
12/31	330 Valuation		Balance Adjustment		[166 Machinery]/Mkt		-8,000.00
12/31	111 Checking	dep	Local Grain Buyer	10,783 bu @ \$1.76/bu	400 Revenue:Corn/Corn91		19,000.00
TOTAL 1/ 1/91 - 12/31/91							9,000.00
BALANCE 12/31/91							9,000.00
TOTAL INFLOWS							455,470.00
TOTAL OUTFLOWS							-446,470.00
NET TOTAL							9,000.00
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