



BUYING A USED FARM MACHINE

Farm Machinery Fact Sheet FM-02

By Dr. Von H. Jarrett, Extension Agricultural Engineer

- 1. Know the seller's reputation in reconditioning, service, use and operation of farm machinery.
- 2. Check with last owner of the machine (the reason for selling) and ask for maintenance records.
- 3. Check with the dealership on availability of parts and service.
- 4. It is a good idea to know the seller personally and know the equipment that he is selling. Is the machine popular among other farmers?
- 5. Is there any kind of warranty protection, especially on reconditioned tractors? Some dealers will offer a 50/50 warranty on parts and labor.
- 6. Test drive the unit before the sale date and make some pretty extensive checks on the unit before purchasing.
 - a. Brakes
 - b. Transmission
 - c. Clutch
 - d. Steering
 - e. Air intake
 - f. Exhaust
 - g. Check all gauges very carefully.
- 7. Check a tractor on a dynamometer for several hours to check horsepower, fuel and oil consumption. While the tractor is under load, check exhaust smoke, oil leaks, blow-by and any unusual noises.
- 8. Check hydraulic oil pressure and flow with a flow rater or pressure gauge.
- 9. An oil analysis can also tell you a lot about the condition of an engine (if oil has been in the crankcase at least 25 hours). Analyzing a two-ounce sample can alert you to excessive wear in rings, valves, bearing, cylinder walls, and other engine parts.
- 10. Remove the air cleaner element and use flashlight to check the seals for air by-pass, intake hoses and connections for leaks.
- 11. Drain off a sample of hydraulic and transmission oil in a clear glass; hold it up to the light and check for filings and contamination.
- 12. Check cooling system for scale, rust and contamination.
- 13. Check tires for breaks, cuts, wrinkles and buckles in the sidewalls.
- 14. Check grease fittings for evidence that they've had contact with a grease gun.
- 15. Jack up a front wheel and rotate, checking for side clearance in bearing and seals.
- 16. Check with implement association dealership on suggested price.

- 17. Your first impression of a machine is important. Look for caked-on dirt and oil leaks, cracks, new welds, rust, faded paint, loose nuts, cracked belts and hoses.
- 18. Check contaminated plugs on hydraulic connections.
- 19. A clean, freshly painted machine can cover up a multitude of sins. Dirt or grease that has been painted over can be a clue.
- 20. The hour meter does not always tell the whole story about the value of the machine.
- 21. Check for excessive clearance in bearings, pulleys, shafts, chains, bushings and nonalignment of pulleys and belts. Excessive vibration in a component area can cause trouble internally.
- 22. No mechanical device is going to run perfectly, but if you take time and do your homework carefully, there is no reason you can't select a good used piece of equipment.
- 23. The only way you can justify machinery is to work it efficiently.

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