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# COMPARISONS AND EFFECTS OF ASSESSING AGRICULTURAL LAND ACCORDING

# TO MARKET VALUE VERSUS AGRICULTURAL VALUE FOR TAXING

PURPOSES, SALT LAKE COUNTY, UTAH, 1967

by

Fred Degiorgio

A thesis submitted in partial fulfillment of the requirements for the degree

of

MASTER OF SCIENCE

in

Agricultural Economics

Approved:	
Major Professor	
Head of Department	
Dear of Graduate Studies	

UTAH STATE UNIVERSITY Logan, Utah

1968

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Fred Degiorgio

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ABSTRACT

Comparisons and Effects of Assessing Agricultural Land According to Market

Value versus Agricultural Value for Taxing Purposes,

Salt Lake County, Utah, 1967

by

Fred Degiorgio, Master of Science

Utah State University, 1968

Major Professor: Rondo A. Christensen

Department: Agricultural Economics

A sample of agricultural parcels in Salt Lake County, Utah was analyzed to determine the effects on assessed values and per acre taxes under alternative assessment methods; assessment according to market value or agricultural value (preferential treatment).

The assessed value changes and tax shifting between all classes of taxable property in the county were calculated with and without the preferential assessment of agricultural land and at assessment levels equalized for all classes.

Variations in assessed value, agricultural and market values and assessment ratios were analyzed for the parcels in the sample by location and size of the parcel, present use, occupation of the owner, and the degree of development of the surrounding land.

Under preferential treatment the total assessed value of agricultural land would not be lower than the 1967 level. Farm land qualifying for preferential treatment would have lower per acre taxes.

(93 pages)

#### INTRODUCTION

### Origin and Nature of Problem

In the fall of 1968 Utah citizens will vote on a proposed constitutional amendment which states that "Land used for agricultural purposes may, as the Legislature prescribes, be assessed according to its value for agricultural use without regard to the value it may have for other purposes." A proposal to amend the State Constitution is certainly one of importance. The reasons for such a change can be seen by a look at Utah's present laws governing land assessment for taxation and land use changes affecting agricultural land.

Tangible property in Utah is assessed "ad valorem" or in proportion to its estimated value. Utah law states that the assessment rate must be 30 percent of fair cash value, or market value. In practice this is not the case. Assessments have not kept up with market values as property in the state has increased in value. In Salt Lake County utilities and mines are currently assessed about 28 percent of market value, improved real estate at 17.4

<sup>&</sup>lt;sup>1</sup>Senate Joint Resolution Number Two by Miles Ferry, Merril Jekins, and Kendrick Harward proposing to amend Article XIII, section 3 of the Constitution of the State of Utah. 1967 Utah Legislature.

<sup>&</sup>lt;sup>2</sup>Property Tax Laws of Utah 1964, Basic Statutory Provision 59-5-1.

percent, unimproved real estate at 13.2 percent, and agricultural real estate at less than 5 percent. Obvious inequities are present and the Utah State Tax Commission, county assessors and others, are working to correct the situation. Their immediate goal is to bring the assessed value of all property up to at least 20 percent of market value, then later to 30 percent. It can be seen that if this is done, assessments and subsequent taxes on farmland would jump substantially.

Why is there concern for the increased assessments on farmland if the move is only to establish "equity" and have each class of property bear an "equal" tax burden? The problem arises when one looks at the farm real estate market, particularly in the rural-urban fringe area. As urban pressures of housing, industry, and commercial interests expand outward, the market value of farmland parcels in their wake rises considerably above the value for agricultural use. Although the land may have a potentially "higher value" use, development may be years away, and the person owning the land may wish to continue farming it. If the law was complied with and all property was assessed at 30 percent of its market value, based on its highest value use, a large amount of land may be forced

<sup>&</sup>lt;sup>3</sup>All assessment ratios, except for agriculture, were from unpublished Utah State Tax Commission information. The 5 percent assessment level for agricultural real estate was calculated from the appraised values placed on the parcels in this study by the State Tax Commission. The State Tax Commission's original level for agriculture was 12.4 percent. This figure was an average from all assessment to actual market sales ratios calculated by the tax Commission. The assessment level is lower for the study sample because 'highest use' market value is put on the parcels even though all the parcels obviously aren't going to be sold in the near future for that price. If all the parcels were put up for sale the market value would be lower. In other words, time has a part in determining market value.

The assessment levels for the other classes of property are reliable since a structured market exists for these classes. Market values are readily obtainable on comparable units.

prematurely out of agricultural use. The plan to assess and tax bona fide agricultural land according to its value for agricultural pursuits has been proposed to prevent this from happening.

What possible impact would an assessment rate of 20 percent or 30 percent of market value have on assessed values and taxes on agricultural lands? What effect would preferential treatment, or assessing farmland according to agricultural value, have on assessed values and taxes on farm land? How would other types of property be affected in their tax burden if the amendment and subsequent legislation were passed? This study attempts to answer these questions.

### Objectives

- To determine the possible impact of assessing agricultural land according to its agricultural value rather than its market or "fair cash value."
- 2. Analyze factors associated with variations in assessment to value ratios and agricultural and market values, such as location, size of parcel, use of land, occupation of owner and the degree of development of surrounding land.

#### Source of Data

Salt Lake County was chosen as the study area because of its importance as an agricultural area and because of the urban influence of Salt Lake City and its surrounding communities. A stratified random sample of all land

classed as agricultural was drawn from the files of the Salt Lake County

Assessor's Office. The sample was stratified according to taxing districts.

Agricultural land consisted of all parcels of at least three acres in size which were not being used for commercial, residential or industrial purposes. Parcels exempt from property taxes such as church and government owned land were not included in the sample. A final sample of 168 parcels was chosen for study; this was about 3.15 percent of all taxable agricultural parcels in the county.

Acres of land, current assessment, location, and owner's name were obtained for each parcel from the county blotters in the Assessor's Office.

The Property Tax Division of the State Tax Commission assisted in the study by appraising and determining the market value, the agricultural value, and the agricultural productivity class of each parcel included in the sample. In arriving at a market value for the parcels in the sample the appraisers used the market data approach. This procedure involves the analysis of recent sales of property in the same general location as the parcel in question. This parcel is given a market value which would be characteristic of that particular location and of the parcel itself. Market value is therefore defined as the value the State Tax Commission gives land at its "highest value" use.

Agricultural value, defined as the value for crop or livestock production, was determined by the State Tax Commission with the aid of U.S.D.A. Soil Conservation Service soils maps. The productivity classes of land in each parcel were obtained from these maps and an agricultural value was assigned to each class. These values are shown below:

Land Class	Per Acre Value
Irrigated (Tillable) I	\$500.00
Irrigated (Tillable) II	400.00
Irrigated (Tillable) III	300.00
Irrigated (Tillable) IV	200.00
Dryland (Tillable) III	60.00
Dryland (Tillable) IV	30.00
Grazing I	20.00
Grazing II	15.00
Grazing III	10.00
Grazing IV	5.00

In establishing these values, the State Tax Commission used as a partial guide the capitalized values given in Appendix A.

Each owner of the parcels in the sample was contacted by either telephone, letter or personal interview. They were asked the present use of their
property, how many immediately preceding years the parcel had been used
for agricultural purposes, their principal occupation, and the character of the
area surrounding their parcel such as subdivisions, farming or industry.

The 1967 assessed values and taxes charged on all classes of taxable property in Salt Lake County were obtained from the <u>Statistical Study of Assessed Valuations</u> prepared by the Property Tax Division, Utah State Tax Commission.

The parcels, which were selected from a total of 46 taxing districts, were grouped into six major areas. These six areas coincide with the planning districts of the Salt Lake County Master Plan prepared by the Salt Lake County Planning Commission. The areas are Big Cottonwood, Little Cottonwood, Draper, Magna, Valley and Jordan (Figure 1). The planning commission envisions the Big Cottonwood, Little Cottonwood and Valley areas as becoming primarily residential by 1985. Some land will probably remain agricultural, however, in the Valley area. Magna may become more important as an agricultural area if extensive desert and marsh lands can be economically reclaimed. Industrial use is now the primary direction of development in this area. The Jordan area is and will probably remain the principal agricultural region in the county. The Draper area will likely also remain agricultural but the part of this area which is less suited for farming is considered as a residential reserve.

The choice of these areas facilitates the possible use of this study with the master plan and possibly makes the data more useful for other studies.

These areas are also logical breakdowns for this study because they reflect present urban and agricultural uses as well as current trends in development.

### Method of Procedure

The impact of alternative assessment procedures and assessment levels, objective 1, was analyzed as follows: The difference between agricultural and market values by areas was pointed out using the parcels in the sample. The parcels in the sample were also used to show the changes in assessed valuation under different assessment procedures and assessment levels.

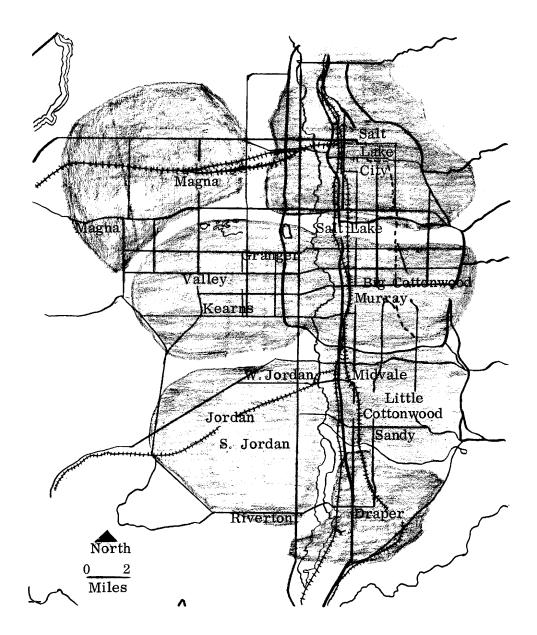


Figure 1. Planning areas of the Salt Lake county master plan.

For analysis purposes parcels were divided by area into those which qualified for preferential assessment, assessment according to agricultural value rather than market value, and those which did not qualify. The discussion on the qualifications for preferential treatment appears later in this section.

Assessed values of 20 and 30 percent of value, with and without preferential treatment of qualifying parcels, were compared with the 1967 assessments. Changes in assessed values were compared by areas.

Next, estimates of agricultural, market and assessed values were made of all agricultural property in the county, based on the sample. The 1967 assessed values of agricultural land as well as all other classes of land in the county were then compared with what they would be if assessed values on all classes of property were raised first to at least 20 percent of value, and then to 30 percent of value, with and without preferential assessment of qualifying farm land.

Assuming a constant total tax charge on all taxable property in Salt Lake County at the 1967 level, the taxes each class of property would bear were calculated using the alternative assessments as explained below. Taxes charged on each class of property were computed assuming assessed values were at least 20 percent and 30 percent of value, respectively, with and without preferential treatment of agricultural land. Shifts in taxes charged among the different classes of property were shown.

The mill levies that would have to be levied against each class of property to maintain the level of taxes charged in 1967 were then calculated using each of the alternative levels and methods of assessment.

Average agricultural real estate taxes were also computed and shown on a per acre basis at the 20 and 30 percent assessment levels, with and without preferential treatment.

Objective 2 was accomplished by first sorting the 168 sample parcels by location, present use, size of parcel, occupation of owner, and the degree of development of the surrounding land. For each of these sorts the average size of the parcel, average 1967 assessment per acre, average agricultural and market values per acre, and 1967 assessment to agricultural and market value per acre, and the 1967 assessment to agricultural and market value ratio were calculated for selected intervals. The relationships between these characteristics and assessed, agricultural, and market values were analyzed.

The criteria for preferential treatment for this study were rather lenient. All parcels were assumed to qualify for preferential treatment which were being used for crop or livestock production at the time of the survey in 1967 and had been used for agricultural purposes for the immediately preceding three years. All of the parcels which were presently being used for crop or livestock production had also been farmed for the three immediately preceding years. Using these criteria, 76.2 percent of the sample parcels would qualify for preferential treatment.

#### LITERATURE REVIEW

#### Rural-Urban Fringe Farmland Assessment

Stocker (9) says the agricultural area surrounding an urban center acquires higher market value as residential, industrial, or commercial interests develop. Of course all this land is not developed at once but owners and investors see potential in all tracts. This optimism is translated into higher market values. Difficulties thus arise in the application of standard assessment procedures. Capitalization of farm income gives no true indication of market value because of the higher value potential of the property. Assessors determine the market value by analyzing comparable sales in an area. This type of value estimation assumes a perfect market: homogeneous products, many parcels, and a large number of buyers and sellers with perfect knowledge. Of course none of these hardly occur individually let alone altogether in the real estate market. The market for farmland in the rural-urban fringe is both imperfect and dynamic so that the comparable sales method should be used with extreme caution.

Many states realize the weakness in the comparable sales method of assessing agricultural land in the rural-urban fringe and have enacted legislation to change the situation.

# Rural-Urban Fringe Farmland Taxation

Hady and Stinson (2) point out that the property tax is the main source of local government revenue. In 1964-65 local governments in the United States collected more than \$22 billion in property taxes. This was 87 percent of their tax revenue and 41 percent of their total revenue. Local government expenditures are growing rapidly. In 1954 expenditures were \$23,814 million and in 1964-65 it increased to \$55,890 million. Part of this increased expenditure is due to increased prices for goods and services local governments must buy. Also, increases in population, with the additional range and quality of services demanded from government by citizens, has added to expenditures.

The authors point out that these figures are aggregates and feel that government expenditures in the path of urban expansion would be more dramatic. Schools, teachers, roads, maintenance, and police and fire protection must be provided for this new expansion.

Land values obviously increase under the urban pressures and farmers who are large land owners feel the cost squeeze as their property taxes rise with the increased land values and revenue needs of local governments.

USDA estimates indicate that taxes per acre levied on farmland in Standard Metropolitan Statistical Areas (SMSA's) average more than 2 1/2 times the taxes on farms in counties adjacent to SMSA's, and more than five times those in more rural counties. It is estimated that about one-fourth of the total farm real estate taxes in 1963 originated in these areas (1).

### Rural-Urban Fringe Farmland Assessment Plans

There are currently three principal plans for the assessment of farmland in the rural-urban fringe (5). The preferential treatment plan provides for assessment of farmland at its present use even though an adjoining parcel may be engaged in a "higher value" use. The plan is an outright permanent tax abatement as long as the land stays in agricultural use. The difference between the taxes under this method and under a higher value assessment are lost to the assessing unit. The States of Arkansas, California, Connecticut, Florida, Indiana, Iowa, Maryland, Minnesota and Oregon have some form of the preferential assessment plan.

Maryland has had the longer experience with a law enacted in 1956 which assesses lands actively devoted to farm or agricultural use on their farm value basis. In Maryland study, House (4) states that preferential treatment in a five-county area had a negligible effect on more rural areas, but in some areas near urban centers assessments were as little as one-fifteenth of the assessment that would have been obtained if based on market value. Overall reduction in assessments per acre was 46 percent. One county experienced a 65 percent drop in assessments, the most rural county experienced a 33 percent reduction. Loss in tax base of individual counties ranged from 1-7 percent. One county had an average tax of \$2.90 per acre which would have been \$6.69 without preferential treatment. Another county had taxes of \$6.00 per acre rather than \$28.30 per acre. In one of the counties, assessments per acre in 1956 were an average of \$116 per acre; in 1957 following enactment of the preferential assessment law, the average was \$88, a reduction of 24 percent. Between 1957 and 1960

agricultural value in one county increased 24 percent. The market value increased by 69 percent. Therefore tax losses can be expected to grow.

Another plan for rural fringe assessment is the deferred or roll back tax. This plan is similar to the preferential plan in that farmland is assessed according to market value. This assessed value is also recorded by the assessing unit. When the land is sold for or converted to non-farm use the difference between the taxes based on agricultural value and market value are then due for a specified number of years back. Presently, Hawaii, New Jersey, and Oregon have some form of deferred taxation. Revenue is not lost by a taxing unit under this plan and it flows in when it is needed—when a parcel of land is converted to urban uses and money is required to finance additional governmental service to this area.

Krausz and Pink (6) explain a third method of farmland assessment in the rural-urban areas. This is the purchase of development rights plan by which a landowner sells or gives the development rights to the local governmental units in turn for taxation on the agricultural value of his property. This plan guarantees the continuance of land in agricultural use, and thereby preserves open space; also the government unit can determine the time for development. A disadvantage of this plan is its high cost to governmental units. Alabama, Connecticut, and Maryland have some form of this plan.

#### CHARACTERISTICS OF THE PARCELS IN THE SAMPLE

### Location

The county-wide sample of parcels numbered 168. The Jordan area contained 52 parcels or 31 percent of the total (Table 1). The Valley area contained 38 parcels or 23 percent. The Draper and Little Cottonwood areas each had 24 parcels, or 14 percent each. The Magna area had 17 parcels which was 10 percent of the total, and the Big Cottonwood area contained 13 parcels which was 8 percent of the total. The more rural areas, Jordan and Valley, had more agricultural parcels than the other areas.

Total acreage of all the parcels in the sample was 5,531 acres. The Jordan area had the most acres, 2,545. Next was the Magna area with 1,585 acres. The large acreage in the Magna are was due to large expanses of salt desert and marsh land used for grazing and gun clubs. The Valley area was next with 572 acres. The Draper area had 377 acres, the Little Cottonwood area had 272 acres and the Big Cottonwood area had 180 acres. The more urbanized areas contained fewer acres than the more rural areas.

#### Present Use

Of the 168 parcels in the sample, 128 were farmed during 1967 (Table 2). Farmed means that the land was being used for crop and/or livestock production.

Table 1. Number of parcels and acres of land, by area, 168 parcels of "agricultural" land, Salt Lake County, 1967

	Parcels		Acres	
Area	Number	Percent	Number	Percent
Big Cottonwood	13	8	180	3.3
Little Cottonwood	24	14	272	4.9
Magna	17	10	1,585	28.6
Draper	24	14	377	6.8
Valley	38	23	572	10.4
Jordan	_52	31	2,545	46.0
Total	100	100		100.0

Thirty-three parcels were idle and seven had other uses. The other parcels were used for country clubs, gun clubs and gravel pits.

The farmed parcels included 2,909 acres, the idle parcels contained 770 acres, and the other parcels had 852 acres.

Table 2. Number of parcels and acres of land, by present use, 168 parcels of 'agricultural' land, Salt Lake County, 1967

	Parc	cels	Acres	
Present use	Number	Percent	Number	Percent
Farmed	128	76.2	3,909	70.7
Idle	33	19.6	770	13.9
Other	7	4.2	852	15.4
Total	168	_100.0	5,531	100.0

### Size of Parcel

There were 38 parcels in the sample which were less than 5 acres in size. Forty-four were from 5.0 to 9.9 acres. Parcels of less than 9.9 acres included 48.8 percent of the total. The largest size group, 40.0 acres or more, contained 23 parcels, or 13.7 percent (Table 3).

Parcels of 40 acres of more contained the largest acreage, 3,719 acres; next was the 20.0- to 39.9-acre group, 684 acres. The other groups had fewer total acres with the smallest size group having only 155 acres.

Table 3. Number of parcels and acres of land, by size, 168 parcels of "agricultural" land, Salt Lake County, 1967

Number 38 44	Percent  22. 6  26. 2	Number 155 355	Percent
44	26.2	255	
		อออ	6.1
19	11.3	229	4.1
23	13.7	408	7.4
21	12.5	684	12.4
_23	<u>13.7</u>	3,719	67.2
168	100.0	5,531	100.0
	23	<u>23</u> <u>13.7</u>	<u>23</u> <u>13.7</u> <u>3,719</u>

#### Occupation of Owner

The sample of parcels was sorted according to the principal occupation of the owner. Farmers owned the most parcels, 44 out of the 168, or 26.2 percent. Retired people owned 41 parcels, or 24.4 percent. Corporations and Companies owned 21 parcels or 21.4 percent. The self-employed and skilled owners possessed 11 parcels each. The remaining parcels were distributed as shown in Table 4.

Farmers owned the greatest amount of total acres, 1,961. Corporations and companies owned the next largest amount, 1,374. "Other" owners had 883 acres, retired owners had 499. "Other" owners include gun clubs, country clubs and housewives. The remaining types of owners held relatively small acreage.

### Degree of Development of Surrounding Parcels

Of the 168 parcels in the sample, 101 were completely surrounded by land being used for agriculture, or land which was totally undeveloped (Table 5).

Twenty-three parcels had commercial, residential, or industrial uses on one side only. Nineteen were developed on two sides, ten were developed on three sides and fifteen were developed on all four sides.

Parcels which were completely surrounded by agriculture or with no development had about 69 percent of the total acreage.

Frequency distributions of present use, size of parcel, owner occupation, and degree of development, by area, are presented in Appendix B.

Table 4. Number of parcel and acres of land, by the occupation of owner, 168 parcels on "agricultural" land, Salt Lake County, 1967

	Parcels		Acres	
Occupation	Number	Percent	Number	Percent
Farmer	44	26. 2	1.961	35.7
Self-employed	11	6.5	134	2.4
Professional	9	<b>5.</b> 4	173	3.1
Professional Salaried	12	<b>7.</b> 1	135	2.4
Sales, Clerical	2	1. 2	=60	1.1
Skilled	11	6.5	116	2. 1
Semi-skilled	9	<b>5.</b> 4	94	1.7
Retired	41	24.4	599	10.8
Corp, companies	21	12.5	1,374	24.8
Other	8	4.8	883	15.9
Total	168	100.0	5,531	100.0

Table 5. Number of parcels and acres of land, by degree of development of surrounding land, 168 parcels of "agricultural" land, Salt Lake County, 1967

Development of	Parc	els	Acres		
surrounding land	Number	Percent	Number	Percent	
All agriculture	101	60.1	3,806	68.8	
1 side developed	23	13.7	685	12.4	
2 sides developed	19	11.3	216	3.9	
3 sides developed	10	6.0	719	13.0	
4 sides developed	15	8.9	105	1.9	
Total	168	100.0	5,531	100.0	

### Market Value

A frequency distribution of market value per acre showed the \$1,500 to \$1,999 interval to be the most common. There were 37 parcels, or 22 percent in that category. Twenty-one parcels were in the \$1,000 to \$1,499 per acre interval and 18 parcels were in the \$2,000 to \$2,499 group. Parcels with a market value of less than \$250 per acre included 13.7 percent of the total, or 23 parcels. Parcels with a per acre value of \$5,000 or more numbered 11 (Table 6).

Table 6. Number of parcels, by market value per acre, 168 parcels of 'agricultural' land, Salt Lake County, 1967

Market value per acre	Number of parcels	Percent	
Less than \$250	23	13.7	
\$ 250 - 499	9	5.4	
500 - 999	15	8.9	
1,00 - 1,499	21	12.5	
1,500 - 1,999	37	22.0	
2,000 - 2,499	18	10.7	
2,500 - 2,999	19	11.3	
3,000 - 3,999	10	6.0	
4,000 - 4,999	5	3.0	
5,000 - or more	11	<u>6.5</u>	
Total	169	100.0	

# Agricultural Value

The agricultural value of the parcels in the sample was concentrated around the \$250 to \$349 per acre interval (Table 7). Fifty-eight parcels were in this group of 34.5 percent of the total. The \$7.50 to \$12.49 interval also had a large number of parcels, 29, or 17.3 percent.

Table 7. Number of parcels by agricultural value per acre, 168 parcels of 'agricultural' land, Salt Lake County, 1967

per acre <sup>a</sup>	Number of parcels	Percent	
3 7.50 - \$ 12.49	29	17.3	
12.50 - 17.49	11	6.5	
17.50 - 24.99	2	. 1.3	
25.00 - 44.99	11	6.5	
45.00 - 129.00	11	6.5	
130.00 - 249.00	20	11.9	
250.00 - 349.00	58	34.5	
350.00 - 449.00	20	11.9	
450.00 - or more	<u>6</u>	3.6	
otal	168	100.0	

<sup>&</sup>lt;sup>a</sup>Agricultural value intervals were chosen so that the mid-point of the intervals would coincide with the agricultural values used in this study for each class of land.

# 1967 Assessed Value

A frequency distribution of assessed value per acre of the parcels in the sample shows that 43 out of the 168 parcels were assessed at less than \$20.00. Sixteen parcels had assessments of \$200 or more. Eighty-one percent of the parcels were assessed between less than \$20 and \$119 (Table 8).

Table 8. Number of parcels, by 1967 assessed value per acre, 168 parcels of 'agricultural' land, Salt Lake County, 1967

per acre	Number of parcels	Percent	
es <b>s</b> than \$20	43	25.6	
3 20 - \$ 39	13	7.7	
40 - 59	18	10.7	
60 - 79	18	10.7	
80 - 99	23	13.7	
100 - 119	21	12.5	
120 - 139	6	3.6	
140 - 159	3	1.8	
160 - 179	4	2.4	
180 - 199	3	1.8	
200 - or more	<u>16</u>	9.5	
otal	168	100.0	

#### IMPACT OF ALTERNATIVE LEVELS AND METHODS OF ASSESSMENT

#### Agricultural and Market Values of the Sample Parcels

The basis for concern related to assessment of farmland lies in the difference between the value a parcel has for agricultural use and its market value. Table 9 gives this difference for the sample on a total and per acre basis for each geographic area.

The total market value of the land in the sample was \$4,003,645 whereas the agricultural value of this same land was only \$487,302. Market value was 8.22 times greater than agricultural value. On a per acre basis market value was \$724; agricultural value was \$88.

It was hypothesized that the difference between market and agricultural values would be greatest in the more developed areas and least in the more rural areas. The hypothesis was true for this study.

Parcels in the most urbanized area, Big Cottonwood, had a market value 21 times greater than their agricultural value. Market value per acre was \$3,555 and agricultural value averaged \$169 per acre.

Compared with Big Cottonwood, the Little Cottonwood area is less urbanized. Market value in that area was 19 times greater than agricultural value. The average market value per acre was \$2,536; agricultural value was \$134 per acre.

Table 9. Number of parcels, acreage, agricultural value, and market value, by area and qualification, a 168 parcels of 'agricultural' land, b Salt Lake County, 1967

Area and qualification	Number of parcels		Acres				Market value	
			Average per	<b>:</b>	Avera	ge .	Average	
					per		per	
		Total	acre	Total	acre	Total	acre	
BIG COTTONWOOD	13	180	13.8	\$30,468	\$169	\$ 639,584	\$3,555	
Qualifying	9	73	8.1	26,982	369	408,218	5,583	
Non-qualifying	4	107	26.7	3,486	33	231,366	2, 167	
LITTLE COTTONWOOD	24	272	11.3	36,408	134	689,103	2,536	
Qualifying	17	214	12.6	30,884	145	545,439	2,553	
Non-qualifying	7	58	8.3	5,524	95	143,664	2,474	
MAGNA	17	1,585	93.2	<b>2</b> 5, 249	16	361,835	228	
Qualifying	8	499	62.4	7,205	14	188,109	337	
Non-qualifying	9	1,086	120.7	18,044	17	173,726	160	
DRAPER	24	377	15.7	47,583	126	388,833	1,031	
Qualifying	15	153	10.2	39,953	260	239,843	1,563	
Non-qualifying	9	224	24.9	7,630	34	148,990	666	
VALLEY	38	572	15.0	126,755	222	988,723	1,730	
Qualifying	33	<b>528</b>	16.0	121,472	230	880,929	1,669	
Non-qualifying	5	44	8.8	5, 283	121	107,794	2,459	
JORDAN	52	2,545	48.9	220,840	87	935,567	368	
Qualifying	46	2,442	53.1	211,616	87	900,838	369	
Non-qualifying	6	103	17.2	9,223	90	34,729	337	
TOTAL	168	5,531	32.9	487,302	88	4,003,645	724	
Qualifying	128	3,909	30.5	438, 112	112	3,163,376	809	
Non-qualifying	40	1,622	40.6	49,190	30	840,269	518	

<sup>&</sup>lt;sup>a</sup>Qualifying land has been used for crop and livestock production for the previous three years. Most of the non-qualifying land was idle.

bClassified as agricultural land on records in the County Assessor's Office.

The Big and Little Cottonwood areas are primarily urban while the Draper and Valley areas are presently more or less transition zones and are currently less urbanized. In the Draper area, market values were eight times that of agricultural value. The market value per acre was \$1,030; the agricultural value was \$126. Parcels in the Valley area had a per acre market value of \$1,730; the same land had an agricultural value of \$222. The market value was eight times greater than the agricultural value.

In the most rural area, Jordan, market values were about 4.2 times greater than agricultural value. Market value averaged \$368 per acre; agricultural value was \$87 per acre.

The Magna area had a low agricultural value per acre of \$16 because of the vast areas of marsh and salt desert useful only for grazing. The average market value per acre was 14 times the agricultural value or \$228. Industrial expansion and recreational facilities such as gun clubs on the marshes explain the reason why the market value was so much more than the agricultural value. The Magna area is somewhat different from the other areas in its characteristics, therefore also different in what determines agricultural and market values.

When the qualifying and non-qualifying parcels were separated, there was a greater difference between agricultural and market value for the non-qualifying parcels in most areas than for the qualifying parcels (Table 9).

In the Big Cottonwood area, the agricultural value per acre for non-qualifying parcels was \$33; market value was \$2,167. Market values was 66 times

greater than agricultural value. For qualifying parcels in the same area, market value was only 15 times greater than agricultural value. Market value was \$5,583 per acre; agricultural value was \$369 per acre. The Draper area showed similar results. Non-qualifying parcels had a per acre market value of \$666; agricultural value \$34. Market value was 20 times greater than agricultural value. Qualifying parcels had a market value of \$1,563 per acre while agricultural value was \$260 per acre. This makes market value only 6 times greater than agricultural value. The Little Cottonwood and Valley areas also had non-qualifying parcels with a greater difference between market and agricultural values than qualifying parcels. The Jordan area had differences of about equal magnitude. The Magna area had a reverse situation with qualifying parcels differing more than non-qualifying parcels.

Table 9 also shows that 128 of the parcels in the sample would qualify for preferential assessment according to the minimum requirements which were assumed. The 40 which would not qualify consisted of 33 idle parcels and 7 parcels which had uses other than agriculture. The table also shows the distribution of qualifying and non-qualifying parcels among the areas. The Jordan area had 46 qualifying parcels out of a total of 52. The Magna area had 8 parcels qualifying and 9 parcels which were non-qualifying.

The Big Cottonwood, Magna, and Draper areas had fewer acres qualifying than non-qualifying. The other areas had more acres qualifying than non-qualifying.

The average size of parcel was larger for non-qualifying parcels, 40.6 acres, than for qualifying parcels, 30.5 acres.

### Assessed Valuation of the Sample Parcels

## Without preferential treatment

The parcels in the sample were assessed at an average of 4.90 percent of current market value in 1967. If the assessment of these parcels were increased to 20 percent of market value, total assessment would be \$800,729 as compared to \$196,577 in 1967 (Table 10). The 1967 assessment per acre of \$36 would increase to \$145 at the 20 percent assessment level.

The effect on assessed value of a 20 percent assessment level would vary by area within the county. A 20 percent assessment level in the Big Cotton-wood area would be 2.3 times the 1967 level or \$711 instead of \$307. In the Magna area a 20 percent assessment level of \$46 per acre would be 7.9 times higher than the 1967 assessment of \$6 per acre.

The 1967 assessment per acre in the Jordan area was \$22; 20 percent assessment of market value would be \$74 per acre. The increase in this area would be 3.4 times. Assessments in the Little Cottonwood area would increase 6.2 times from the 1967 level to a 20 percent level, or from \$82 to \$507 per acre. Assessment per acre in the Draper area would increase from the 1967 level of \$47 to \$206. Per acre assessment in the Valley area would be \$346 as compared to the 1967 assessment of \$65.

If a 20 percent assessment level were used, as state law requires, assessed values would increase another 50 percent over assessed values at the 20 percent level (Table 10).

Table 10. Alternative assessed values without preferential treatment, <sup>a</sup> by area and qualifications, 168 parcels of 'agricultural' land, <sup>b</sup> Salt Lake County, 1967

				Withou	t preferentia	al treatment <sup>c</sup>		
		Total :	assessed valu	ıe	Average assessed value per acre			
Area	Number	Actual	20%	30%	Actual	20%	30%	
and	$\mathbf{of}$	in	of	of	in	of	of	
qualification	parcels	1967	value	value	1967	value	value	
BIG COTTONWOOD	13	<b>\$</b> 55, 145	\$127,917	\$191,875	\$307	\$ 711	\$1,067	
Qualifying	9	40,565	81,644	121,465	555	1,117	1,675	
Non-qualifying	4	14,580	46,273	69,410	137	433	650	
LITTLE COTTONWOOD	24	22,315	137,821	206,731	82	507	761	
Qualifying	17	15,660	109,088	163,632	73	511	766	
Non-qualifying	7	.6,655	28,733	43,099	115	495	742	
MAGNA	17	9,120	72,367	108,551	6	46	68	
Qualifying	8	3,350	37,622	56,433	7	75	113	
Non-qualifying	9	5,590	34,845	52, 118	5	32	48	
DRAPER	24	17,895	77,767	116,650	47	206	309	
Qualifying	15	12,410	47,969	71,953	81	313	469	
Non-qualifying	9	5,485	29,798	44,697	25	133	191	
VALLEY	38	37,122	197,745	296,617	65	346	519	
Qualifying	33	33,022	176, 186	264,279	63	334	501	
Non-qualifying	5	4, 100	21,559	32,338	94	492	738	

Table 10. Continued

			Without preferential treatment <sup>C</sup>								
		Tota	l assessed va	Average assessed value per ac							
Area and qualification	Number of parcel	Actual in 1967	20% of value	30% of value	Actual in 1967	20% of value	30% of value				
JORDAN	52	\$ 54,980	\$187,113\$	280,,670	\$22	\$.74	\$110				
Qualifying	46	53,400	180, 168	270,241	<b>'22</b>	74	111				
Non-qualifying	6	1,580	6,946	10,419	15	67	101				
TOTAL	168	196,577	800,729 1	,201,094	36	145	217				
Qualifying	128	158,587	632,675	949,013	41	162	243				
Non-qualifying	40	37,990	168,054	252,081	23	104	155				

<sup>&</sup>lt;sup>a</sup>Qualifying land had been used for crop and livestock production for the previous three years. Most of the non-qualifying lad was idle.

bClassified as agricultural land on records in the County Assessor's Office.

cAssessment at 20 percent of market value for both qualifying and non-qualifying land.

#### With preferential treatment

As the previous section has shown, there would be a substantial increase in the assessed value of agricultural land in Salt Lake County if the assessment level were increased from the 1967 level to 20 or 30 percent of market value.

If, however, the proposed constitutional amendment were passed and the Legislature enacted procedures to assess agricultural land according to its agricultural value, the assessed values for the sample parcels would change as follows: All qualifying parcels in the sample would have assessed values at 20 and 30 percent of their agricultural values. Assessed values for non-qualifying parcels would be based on market values. The qualifications for preferential treatment for this study were pointed out earlier.

If qualifying land were assessed at 20 percent of agricultural rather than market value, the combined assessed value at 20 percent of market value for the non-qualifying parcels and 20 percent of agricultural value for qualifying parcels would amount to \$225,676 (Table 11). This is only 15 percent more than the 1967 assessed value, \$196,577. Without preferential treatment the total would be \$800,729. The difference between the total assessment with preferential treatment and without preferential treatment at the 20 percent assessment level would be \$575,053. The total assessed value for the qualifying parcels would decrease from \$158,587 in 1967 to \$87,622, while non-qualifying would increase from \$37,990 to \$168,054.

Assessment reductions for qualifying parcels would occur in all areas under preferential treatment. At the 20 percent assessment level, qualifying

parcels in the Big Cottonwood area would have a per acre assessment reduction of from \$555 to \$74. Assessed values on qualifying parcels in the Little Cottonwood area would decrease to \$29 per acre from the 1967 average of \$73. Assessments on qualifying parcels in the Magna area were at \$7 per acre in 1967, and at the 20 percent assessment level they would be \$3 per acre. Qualifying parcels in the Valley area would have an assessment drop of from \$63 to \$46 per acre. Assessments for qualifying parcels in the primarily farming area of Jordan were \$22 per acre in 1967, at a 20 percent assessment level per acre assessment would be \$17.

Non-qualifying parcels under preferential treatment would still be assessed at market value. Substantial increases would occur in all areas if assessments were raised from their 1967 level to 20 percent of market value.

The combined effect of reducing the assessed value of qualifying land to 20 percent of agricultural value and raising the assessed value of non-qualifying parcels to 20 percent of market value would result in a small decrease in assessed value of agricultural land in the Big Cottonwood and Jordan areas compared with 1967, and increases in the Little Cottonwood, Magna, Draper and Valley areas.

Assessment at 30 percent of value would increase assessed values another 50 percent over the 20 percent assessment level (Table 11).

### Assessed Valuation of all Taxable Property in Salt Lake County

Raising assessed values to at least 20 percent, or to 30 percent of value would not only affect farm land but other classes of property as well. Equalizing

Table 11. Alternative assessed values with preferential treatment by area and qualification, a 168 parcels of "agricultural" land, b Salt Lake County, 1967

			W	ith prefere	ntial treatme	$\mathrm{nt}^{\mathbf{c}}$		
		Total assessed value			Average assessed value per a			
Area and qualification	Number of parcels	Actual in 1967	20% of value	30% of value	Actual in 1967	20% of value	30% of value	
BIG COTTONWOOD	13	\$55,145	\$51,670	\$77,504	\$307	\$287	\$444	
Qualifying	9	40,565	5,396	8,095	555	75	111	
Non-qualifying	4	14,580	46,273	69,410	137	433	650	
LITTLE COTTONWOOD	24	22,315	34,910	52,364	82	129	193	
Qualifying	17	15,660	6,177	9,265	73	29	43	
Non-qualifying	7	6,655	28,733	43,099	115	495	742	
MAGNA	17	9,120	36,186	54,279	6	23	34	
Qualifying	8	3,530	1,441	2,162	7	33	4	
Non-qualifying	9	5 <b>,59</b> 0	34,745	52,118	5	32	48	
DRAPER	24	17,895	37,789	56,683	47	100	150	
Qualifying	15	12,410	7,991	11,986	81	52	78	
Non-qualifying	9	5,485	29,798	44,697	25	133	191	
VALLEY	38	37,122	45,853	68,780	65	80	120	
Qualifying	33	33,022	24,294	36,442	63	46	69	
Non-qualifying	5	4,100	21,559	32,338	94	492	738	

Table 11. Continued

		With preferential treatment <sup>c</sup>								
		Tota	al assessed	value	Average assessed value per a					
Area	Number	Actual	20%	30%	Actual	20%	30%			
and	of	in	of	of	in	$\mathbf{of}$	of			
qualification	parcels	1967	value	value	1967	value	value			
JORDAN	52	\$ 54,980	\$ 49,269	\$ 73,904	\$22	\$19	\$ 29			
Qualifying	46	53,400	42,323	63,485	22	17	26			
Non-qualifying	6	1,580	6,945	10,419	15	67	101			
TOTAL	168	196,577	225,676	383,514	36	41	69			
Qualifying	128	158,587	87,622	131,434	41	22	34			
Non-qualifying	40	37,990	168,954	252,080	23	104	155			

a Qualifying land had been used for crop or livestock production for the previous three years. Most of the non-qualifying land was idle.

bClassified as agricultural land on records in the County Assessor's Office.

<sup>&</sup>lt;sup>C</sup>Qualifying land is assessed at 20 percent of agricultural value and non-qualifying land is assessed at 20 percent of market value.

assessments at either of these levels in Salt Lake County would increase assessments from their average 1967 levels of 17.4 percent of market value for improved real estate, and 13.2 percent for unimproved real estate. At the 30 percent level, utilities and mines would be increased from 28 percent in 1967, and personal property from 26 percent.

Table 12 gives the total assessed value for the different classes of property at 1967 assessment levels and at levels of at least 20 percent and at 30 percent of value. The 20 and 30 percent levels are listed with and without preferential treatment of agricultural land. The proportion of qualifying and non-qualifying agricultural land was obtained by expanding the qualifying and non-qualifying proportions of agricultural real estate in the sample to the total.

# Without preferential treatment

The increase in agricultural land assessment without preferential treatment would be from the 1967 level of \$7.8 million to \$31.8 million at the 20 percent assessment level, a 308 percent increase. The qualifying portion of agricultural real estate, assessed on market value without preferential treatment, would have an assessment increase of from \$6.2 million to \$25.1 million, a 305 percent increase. The non-qualifying agricultural real estate assessed on market value, would have an assessment increase of from \$1.5 million to \$6.7 million, or a 347 percent increase.

If the assessed value of all property were raised to at least 20 percent of value, the assessed value of utility and mine properties, already at a 28 percent assessment level, would remain at a \$228.7 million. The assessed value

Table 12. Alternative assessed values of taxable property in Salt Lake County, by class of property, 1967

	(market) - 20072	Total asses	sed value	in million of d	ollars	
		Without pres treatme		With preferential treatment		
Class of property	Actual in 1967	At least 20% of value <sup>a</sup>		At least 20% of valuec		
Agricultural real estate	7.8	31,8	47.7	10.2	15. 2	
Qualifying <sup>e</sup>	6.2	25.1	37.7	3.5	5.2	
Non-qualifying	1.5	6.7	10.0	6.7	10.0	
Utilities, mines, gas & oil	f 228.7	228.7	245.0	228.7	245.0	
Improved real estate <sup>g</sup>	318.8	366.5	549.7	366.5	549.7	
Unimproved real estateh	98.5	149.5	224.2	149.5	224.2	
Personal property <sup>i</sup>	121.3	121.3	140.0	121.3	140.0	
Total	775.1	897.7	1,206.6	876.1	1,174.1	

<sup>&</sup>lt;sup>a</sup>Includes utilities, mines, gas & oil at 28 percent of market value, personal property at 26 percent of market value, and all other classes of property at 20 percent of market value.

SIncludes residential buildings, commercial & industrial buildings, and agricultural buildings.

bIncludes all classes of property at 30 percent of market value.

<sup>&</sup>lt;sup>C</sup>Includes qualifying agricultural land at 20 percent of agricultural value, utilities and mines at 28 percent of market value, personal property at 26 percent of market value, and all other classes at 20 percent of market value.

dIncludes qualifying agricultural land at 30 percent of agricultural value and all other classes at 30 percent of market value.

<sup>&</sup>lt;sup>e</sup>Qualifying land has been used for crop and livestock production for the previous three years from 1967. Most of the non-qualifying land was idle.

Includes air lines, auto, passenger, freight and transit, gas and pipeline companies, power companies, railroads, terminals, car companies and express, telegraph companies, water companies, mines, oil and gas.

hIncludes residential real estate, commercial and industrial.

<sup>&</sup>lt;sup>1</sup>Includes motor vehicles, merchandise and fixtures, commercial and industrial machinery, agricultural machinery, livestock and other personal property.

of personal property which is already at a 26 percent assessment level would remain at \$212.3 million.

The county total assessed valuation with assessments of at least 20 percent of value and with no preferential treatment of agricultural land would be \$897.7 million compared with \$775.1 million for 1967. This would amount to a 15.8 percent increase in assessed valuation.

The county assessed value, assuming a 30 percent assessment level without preferential treatment, would be \$1,206.6 million as compared with \$897.7 million at the 20 percent assessment level. Assessed values for agricultural real estate, improved real estate, and unimproved real estate would increase by 50 percent from the 20 percent assessment level to the 30 percent level. Utilities and mines and personal property would have lesser increases since their assessment level was already close to the 30 percent level, 28 and 26 percent, respectively.

## With preferential treatment

Preferential treatment of agricultural land would change the assessed valuation of agricultural land in Salt Lake County significantly. If all property were assessed at a minimum of 20 percent of value, qualifying agricultural land would be assessed at 20 percent of agricultural value and non-qualifying land would be assessed at 20 percent of market value. Under these conditions the total assessed value of agricultural land in the county would increase from \$7.8 million in 1967 to \$10.2 million, a 30.8 percent increase. This is much less than the 307.7 percent increase in assessed valuation that would occur if all agricultural land were assessed according to market value. Non-qualifying parcels would

increase in assessed valuation from \$1.5 million in 1967 to \$6.7 million, while qualifying parcels would decrease in assessed valuation from \$6.2 million to \$3.5 million under preferential treatment. The latter would amount to a 43.5 percent decrease.

The other classes of property would have the same assessed valuation, with or without preferential treatment of agricultural land at both the 20 and 30 percent assessment levels.

Under preferential treatment the total assessed valuation in the county would be \$876.1 million at the 20 percent assessment level, compared with \$775.1 million at the 20 percent level, compared with \$775.1 million in 1967. This would amount to a 13.0 percent increase compared with a 15.8 percent increase with no preferential treatment.

If assessed values were set at 30 percent of value instead of 20 percent, assessments would increase another 50 percent, except for utilities and mines and personal property, which are currently assessed at more than 20 percent of value.

# Property Taxes Charged on all Taxable Property in Salt Lake County

Changes in levels and methods of assessment also mean tax changes. Tax burdens would be shifted some among classes of property if assessment levels were increased from their 1967 levels to minimum levels of either 20 percent or 30 percent (Table 13).

Table 13. Property taxes under alternative assessment levels and methods, by class of property, Salt Lake County, 1967

		Without pre treatme		With prefer treatme	
		At least	30%	At least	30%
Class of property	1967	20% of value	of value	20% of value	of value
Complete galaxies and an account of the second of the seco		Total taxes	charged, t	housands of do	llars <sup>a</sup>
Agricultural real estate	652	2,263	2,432	741	<b>79</b> 8
Qualifying	526	1,776	1,907	254	273
Non-qualifying	126	487	525	487	525
Utilities, mines, gas & oil	18,310	15,473	11,630	15,875	11,976
Improved real estate	29,321	29,157	32,634	29,802	33,409
Unimproved real estate	9,117	12,072	13,580	12,334	13,896
Personal property	$\underline{11,369}$	9,864	8,554	10,078	8,752
TOTAL	68,830	68,830	68,830	68,830	68,830
	Percent	of total prop	erty taxes	charged again	st each
		<u>cla</u>	ss of prop	erty	
Agricultural real estate	0.98	5% 3.29%	3.53%	1.08%	1.15%
Qualifying	0.77	7 2.58	2.77	0.37	0.40
Non-qualifying	0.18	3 0.71	0.76	0.71	0.75
Utilities, mines, gas & oil	26.60	22.48	16.90	23.06	17.40
Improved real estate	42.60	42.36	47.41	43.30	48.54
Unimproved real estate	13.33	3 17.54	19.73	17.92	20.19
Personal property	16.52	2 14.33	12.43	14.64	12.72
TOTAL	100.00	100.00	100.00	100.00	100.00

<sup>&</sup>lt;sup>a</sup>Assuming a constant total property tax revenue of \$68,830 (1967 level).

To illustrate this point, estimated shifts in revenue between classes of property were made, holding the 1967 total property tax revenue of \$68,830,000 constant. Changes in mill levies which would yield the same tax revenue as in 1967 were calculated for each of the two alternative assessment levels. The change in mill levy for all classes of property at the 20 percent assessment level was calculated using the following formula and solving for a:

Assessed value of agricultural land at 20 percent of value (1967 average mill levy on agricultural land - a) + assessed value of utilities and mines at 28 percent of value (1967 average mill levy on utilities and mines -a) + assessed value of improved real estate at 20 percent of value (1967 average mill levy on improved real estate - a) + assessed value of other personal property at 26 percent of value (1967 average mill levy on other personal property - a) equals \$68,830.

The change in mill levy for the 30 percent assessment level was calculated by using the 30 percent assessed valuations in the formula instead of the 20 percent assessments for all the classes of property (Table 12).

These calculated mill levy changes were subtracted from the 1967 average mill levies for each class of property. The resulting mill levies from these subtractions were multiplied by the 20 and 30 percent assessed valuations for each class of property to get the property taxes charged on each class of property under the alternative assessment levels and methods.

### Without preferential treatment

Agricultural real estate would have to carry a significantly greater share of the county tax burden than it presently does if all property, including agricultural land, were assessed at at least 20 percent of market value. Taxes

charged on agricultural land would increase from \$652,000 in 1967 to \$2,263,000.

The percent of total property taxes levied on agricultural land would increase from 0.95 percent in 1967 to 3.29 percent.

Property taxes on utilities and mines would be reduced from \$18,310,000 in 1967 to \$15,473,000, or from 26.6 percent of total property taxes in the county to 22.48 percent. Taxes charged against improved real estate would be reduced slightly from \$29,321,000 in 1967 to \$29,147,000. The tax on unimproved real estate would increase from \$9,177,000 in 1967 to \$12,072,000. Taxes charged against personal property would go down from \$11,369,000 in 1967 to \$9,864,000.

The property tax burden in Salt Lake County would shift even more to agricultural land as well as improved and unimproved real estate if all property were assessed at 30 percent of market value instead of 20 percent. Taxes on utilities and mines and personal property would decrease.

### With preferential treatment

Distribution of the tax burden under a 20 percent assessment level with county revenue held constant would be different than above if qualifying agricultural real estate were assessed according to agricultural value rather than market value.

Property taxes on all agricultural land under preferential treatment would increase from \$652,000 in 1967 to \$741,000, at a 20 percent assessment level. This would only be a 13.7 percent increase compared to the 247 percent increase without preferential treatment. Taxes charged against agricultural land would increase from 0.95 percent of total property taxes in 1967 to 1.08

percent. Non-qualifying land would still have the same tax increase, always being assessed according to market value. The big change would occur with the qualifying agricultural land which would have a reduction in taxes of 51.7 percent, from \$526,000 in 1967 to \$254,000.

With preferential assessment of agricultural land, taxes charged on utilities and mines would decrease from \$18,310,000 in 1967 to \$15,875,000 at the 20 percent assessment level, assuming constant total property tax revenue. This would be a 13.3 percent reduction as compared to the 15.5 percent reduction without preferential treatment. Property taxes on improved real estate would increase from \$29,321,000 in 1967 to \$29,802,000. This would be a 1.6 percent increase rather than a 0.6 percent reduction with no preferential treatment of agricultural land. Taxes charged on unimproved real estate would increase from \$9,177,000 in 1967 to \$12,334,000. This would be a 34.4 percent increase compared with the 31.5 percent increase without preferential treatment on agricultural land. Taxes on personal property would decrease from \$11,369,000 in 1967 to \$10,078,000. This would be 11.4 percent decrease compared with the larger 13.2 percent decrease without preferential treatment.

With preferential treatment at the 30 percent assessment level and constant total property tax revenues, utilities and mines and personal property would have a somewhat reduced tax burden compared with the 20 percent assessment level. Other classes of property would make up the difference.

# Property Taxes Per Acre of Agricultural Land in Salt Lake County

The average property tax per acre of taxable agricultural land in Salt Lake County was \$3.16 in 1967. To facilitate analyzing the effect of alternative levels and methods of assessment the 206,525<sup>1</sup> total acres were divided into qualified and non-qualified acreage in the same proportion as was found in the sample. This resulted in 157,372 acres of qualifying land and 49,153 acres of non-qualifying land. Also, total property taxes were assumed to remain constant at their 1967 level.

Table 14 shows estimated changes in taxes per acre. With preferential treatment at the 20 percent assessment level taxes on non-qualifying land would increase from the 1967 level of \$3.16 to \$9.91. Taxes on qualifying land would decrease from \$3.16 to \$1.61. Without preferential treatment taxes on qualifying land would increase to \$11.29 per acre.

If the 30 percent assessment level were used there would be a slight increase in taxes per acre over the 20 percent level.

<sup>&</sup>lt;sup>1</sup>Obtained from the County Assessor's Office.

Table 14. Property taxes per acre on agricultural land in Salt Lake County, by alternative assessment levels and methods<sup>a</sup>

		20% assess	ment level	30% assessment level		
Qualification	1967	With preferential treatment	Without preferential treatment	With preferential treatment	Without preferentia treatment	
All agricultural real estate	\$3.16	\$3.59	\$10.96	\$ 3.86	<b>\$11.7</b> 6	
Qualifying	3.16	1.61	11. 29	1.74	12.12	
Non-qualifying	3.16	9.91	9.91	10.68	10.68	

<sup>&</sup>lt;sup>a</sup>A constant total property tax of \$68,830,000 was assumed (1967 level).

# Mill Levies of All Taxable Property in Salt Lake County

The preceding two sections showed assessment and tax revenue changes from the 1967 assessment levels with assessments equalized at the 20 and 30 percent levels. Estimated changes in mill levies under alternative levels and methods of assessment are shown in this section. Total property taxes are assumed to remain at their level in 1967.

With preferential treatment, or assessment of qualified agricultural land according to agricultural value, the average mill levy for all classes of property would drop 10.65 mills under their levels in 1967 if property were assessed at at least 20 percent of value. Without preferential treatment average mill levies on all classes of property would decrease 12.65 mills.

At the present assessment level, mill levies would be reduced by 31.19 mills from their 1967 levels with preferential treatment, and 32.60 mills without preferential treatment from the 1967 levy.

Table 15. Alternative property tax mill levies, by class of property, Salt Lake County

		Level and method of assessment								
Class of property	Actual in 1967	20% asses With prfrntl. treatment	Without prfrntl. treatment	30% asse With prfrntl. treatment	without prfrntl. treatment					
	83.57	Mills	per dollar	of asse	ssed value					
Agricultural real estate	83.57	72.92	71.17	52.38	50.97					
Qualifying Non-qualifying	83.57 83.57	72.92 $72.92$	71, 17 71, 17	52.38 52.38	50.97 50.97					
Utilities, mines, gas and oil	80.07	69.43	67.66	48.88	47.47					
Improved real estate	91.97	81.32	79.56	60.78	59.37					
Unimproved real estate	93. 18	82.53	80.77	61.99	60.58					
Personal property	93.71	83.06	81.30	62.51	61.10					

<sup>&</sup>lt;sup>a</sup>Assuming a constant total property tax revenue of \$68,830,000 (1967 level).

# VARIATION IN ASSESSED VALUE, AGRICULTURAL AND MARKET VALUES, AND ASSESSMENT RATIOS, BY PARCEL CHARACTERISTICS

#### Location

The average size of the sample parcels in the six Salt Lake County areas varied somewhat according to location. Parcels with the smallest average size were in the highly urbanized areas of Big and Little Cottonwood--13.8 and 11.3 acres, respectively. The largest average size parcels were in the Magna area-93.2 acres. Parcel size in the rural Jordan area averaged 48.9 acres. The average for all six areas was 32.9 acres.

Table 16 shows average 1967 assessments per acre, agricultural value, market value, and assessment to agricultural value and to market value ratios by location of the sample parcels. Parcels in the Big Cottonwood area had the highest average 1967 assessment per acre--\$308. This high average reflected urban pressures. Parcels in the Little Cottonwood area were next with \$82 per acre. The 1967 assessment per acre for parcels in the Jordan area was \$22; for Magna area parcels it was \$5. The latter value was very low because of the large amount of grazing land in the Magna area. Location clearly had an influence on assessed value in 1967, with values per acre being highest in the more developed areas and lowest in the more rural areas.

The best agricultural land in Salt Lake County, and hence the land with the highest agricultural value, lies in the Valley area. The average value is

Table 16. Variation in assessed value, agricultural and market values, and assessment ratios, by location, 168 parcels of "agricultural" land, Salt Lake County, 1967

								Assessn	nent levels
	Ave.	<b>C</b>	Average per acre			1967	1967		
Location	size, acres	1967 assessment	Agricultural value	Market value	1967 assess.	<u> </u>	Market value	assess. to agri. value	assess to market value
Big Cottonwood	13.8	\$55 <b>,</b> 396	\$30,468	\$639,584	\$308	\$169	\$3,555	181.8%	8.7%
Little Cottonwood	11.3	22,315	36,408	689,103	82	134	2,536	61.3	3.2
Magna	93.2	9,120	25, 249	361,835	6	16	228	36.1	2.5
Draper	15.7	17,895	47,582	388,833	47	127	1,031	37.7	4.6
Valley	15.0	37,122	126,755	988,723	65	222	1,730	29.3	3.8
Jordan	48.9	54,980	220,840	935, 567	22	87	368	24.9	5.9
Total	32.9	196,577	487,302	4,003,645	36	88	724	40.3	4.9

\$222 per acre. Land quality is lower in the Big and Little Cottonwood and Draper areas. The land to the south in the Jordan area is comparatively low in agricultural value, averaging \$87 per acre. The least valuable agricultural land is in the Magna area (see Figure 1).

The current market value per acre as determined by the State Tax Commission reflects area development. Parcels in the Big and Little Cottonwood areas had the highest average market value per acre at \$3,555 and \$2,536, respectively. Market value was lower in the less urbanized areas of Valley and Draper and lowest in the most rural areas of Jordan and Magna. The Jordan area had parcels which had an average market value of \$368 per acre, while parcels in the Magna area had a per acre value of \$228.

The 1967 assessment to agricultural value and 1967 assessment to market value levels were calculated for the Salt Lake County sample of 168 parcels. The average assessment level for 1967 was 4.9 percent. The highest assessment level according to market value was for parcels in the Big Cotton-wood area--8.7 percent, the low was 2.5 percent for parcels in the Magna area. According to market value, all areas have assessment levels much lower than the 20 percent level. If market value were the assessment base all areas would have greatly increased assessments.

The average 1967 assessment level according to agricultural value for all parcels was 40.3 percent in 1967. Assessment to agricultural value varied from a high of 181.8 percent in the Big Cottonwood area to a low of 24.9 percent in the Jordan area. Very few parcels are currently assessed at less than 20 percent of agricultural value. Most are assessed at more than 30 percent.

### Present Use

Farmed parcels in the sample averaged 30.5 acres in size, idle parcels averaged 23.3 acres. The 'other use' parcels had the largest average size-121.8 acres (Table 17).

The average 1967 assessment per acre was highest for the farmed parcels—\$41. The idle parcels were assessed at an average of \$37; other use parcels were far below at an average of \$11 per acre.

Agricultural value was highest for the farmed parcels at \$112 per acre.

The idle parcels averaged \$53 in value, and 'other use' parcels averaged \$11

per acre for agricultural value.

The farmed parcels were highest in market value with an average of \$809 per acre. The farmed parcels also had the highest average 1967 assessment, agricultural value, and market value per acre. The idle parcels and 'other use' parcels follow in order.

The 1967 assessment to market value assessment levels indicates that the impact would be greatest on 'other use'parcels if assessments were raised to 20 percent of market value. They are now assessed at an average of 3.3 percent of market value. Farmed and idle parcels were assessed at approximately 5 percent of market value.

The 1967 assessment to agricultural value assessment levels indicates something entirely different. Assessments would be lowered for all uses if a 20 percent of agricultural value base were used. The farmed parcels would

Table 17. Variation in assessed value, agricultural and market values, and assessment ratios by present use, for 168 parcels of "agricultural" land, Salt Lake County, 1967

							-	Assessm	ent levels
Use	Ave. size, acres	1967 assessment	Total Agricultura value	l Market value	Ave: 1967 assess.	rage per Agri. value		1967 assess. to agri. value	1967 assess. to market value
Farmeda	30.5	\$158,587	\$438,112	\$3,163,376	\$41	\$112	\$809	36.2%	5.0%
Idle	23.3	28,390	40,094	556,685	37	53	723	70.8	<b>5.</b> 1
Other	121.8	9,600	9,096	283,645	11	11	333	105.5	3.4
Total	32.9	196,577	487,302	4,003,645	37	88	724	40.3	4.9

a Farmed means used for crop or livestock production.

be lowered from a 36.2 percent assessment level. The idle and "other use" parcels would have much greater reductions.

### Size

The average 1967 assessment per acre decreased as the size of the sample parcels increased (Table 18). The less than 5.0 acre parcels had an average 1967 assessment of \$174 per acre. The 40.0 acre or more parcels had average 1967 assessments of \$8 per acre.

Average agricultural value per acre was highest among the smaller parcels. The high was \$261 per acre in the 10.0 to 14.9 acre parcels; the low was \$33 in the 40.0 acre or more parcels.

Average market value also decreased as acreage increased. Parcels having less than 5.0 acres had an average market value of \$2,908 per acre compared with \$169 for parcels with 40.0 or more acres.

The 1967 assessment to market value assessment levels show that parcels in all size groups would have increased assessments to achieve a 20 percent assessment level, if assessments were based on market value. The two smaller size categories would not be affected as much as the larger size categories. If agricultural values were used in making assessments, all size categories would have decreased assessments to achieve a 20 percent assessment level. The two smaller size categories would have the largest decrease. The largest size category would have the smallest decrease.

Table 18. Variation in assessed value, agricultural and market values, and assessment ratios, by size of parcel, 168 parcels of "agricultural" land, Salt Lake County, 1967

							Assessr	nent levels	
		Total		Aver	age pe	r acre	. 1967	1967	
Size (acres)	1967 assessment	Agricultural value	Market value	1967 assess.	Agri. value		assessment to agri, value	assessment to market value	
Less than 5.0	\$26.865	\$33,685	\$450.150	\$174	\$218	\$2,908	79.8%	6.0%	
5.0 - 9.9	48,280	82,564	736,592	144	246	2,196	58.5	6.6	
10.0 - 14.9	19,172	59,873	396,097	84	261	1,728	32.0	4.8	
15.0 - 19.9	24,665	74, 124	569,320	60	182	1,395	33.3	4.3	
20.0 - 39.9	48,835	113,710	978,440	71	166	1,431	43.0	5.0	
40.0 or more	28,760	123, 267	628,683	8	33	169	23.3	4.6	
Total	196,577	487,302	4,003,645	36	88	724	40.3	4.9	

## Occupation of Owner

The parcels owned by farmers had an average size of 44.6 acres. Only corporations and companies owned larger parcels; their parcels averaged 65.4 acres. Most of the other occupation groups had considerably smaller parcels, averaging between 10 and 14 acres (Table 19).

On a per acre basis the highest average 1967 assessment was on the parcels owned by the professional group; they averaged \$101. Next was the parcels owned by the self-employed at \$91. Parcels owned by the semi-skilled and retired people were next at \$78 and \$76, respectively.

Highest agriculturally valued acreage was owned by salaried professional and sales-clerical occupational classes at \$220 and \$246 per acre; respectively. Since only two sales-clerical owners are in the sample, however, little significance can be given to their figure. High agriculturally valued land is also owned by retired and skilled owners. Farmers own land valued for agricultural use at a per acre average of \$98. The self-employed, professional, and semi-skilled owned acreage in this range also. Corporations and companies owned relatively poor agricultural land averaging \$47 per acre.

In average market value per acre, the highest valued property was owned by salaried professional people at \$1,704 per acre. Skilled workers had property worth an average of \$1,639, per acre. Farmers had relatively low market value land averaging \$598 per acre. Corporations and companies also had low market valued property at \$511.

Table 19. Variation in assessed value, agricultural and market values, and assessment ratios, by the occupation of the owner, parcels of "agricultural" land, Salt Lake County, 1967

									ent levels
	Ave.		Total			age per		1967	1967
	size,	1967	Agricultural	Market	1967	Agri.	Market	assess. to	assess. to
Occupation ————	acres	assessment	value	value	assess.	value	value	agri. value	market value
Farmer	44.6	\$ 50,775	\$192,193	\$1,172,0	89\$ 26	\$ 98	\$ 598	26.4%	4.3%
Self-employed	12.2	12,240	17,862	189,4	27 91	133	1,411	68.5	6.5
Professional	19.2	17,365	15,862	209,9	27 101	92	1,216	109.5	8.3
Professional salaried	11.3	8,845	29,808	230,5	21 65	220	1,704	29.7	3.8
Sales, clerical	30.0	805	14,505	91,5	00 13	246	1,525	5.6	0.9
Skilled	10.6	6,822	21,028	190,3	59 59	181	1,639	32.4	3.6
Semi-skilled	10.4	7,305	9,536	83,3	78 78	102	890	76.6	8.8
Retired	14.6	45,750	110,972	907,4	56 76	185	1,516	41.2	0.5
Corporations, companies	65.4	34,810	65,039	701,5	43 25	47	511	53.5	5.0
Other	11.0	11,870	10,508	127,4	45 13	12	144	113.0	9.3
Total	32.9	196,577	487,302	4,003,6	45 36	88	724	40.3	4.9

The 1967 assessment to agricultural value assessment levels indicates wide variations among different owners. If agricultural value were used as the assessment base and a 20 percent assessment level were used, most classes of owners would have assessment reductions. Farmers having an assessment level of 26.4 percent would not have a significant change.

If market value were used as the assessment base, the 1967 assessment to market value assessment levels show large increases in assessments per acre for all occupational groups. Were sales-clerical excluded, farmers, professional salaried, and skilled workers would see the greatest increases in assessed value from the 1967 assessed value to the 20 percent level. The 'other', semi-skilled, and professional people would have a smaller increase but would still have doubled assessments.

From the 20 percent level to a 30 percent assessment level assessed valuations would rise 50 percent.

### Development of Surrounding Land

The largest parcels were developed on 3 sides, and averaged 71.9 acres in size (Table 20). Parcels which had no surrounding development or had all agricultural surroundings averaged 37.7 acres. Parcels with four sides developed averaged 7.0 acres in size.

Average 1967 assessment per acre was lowest on the all agricultural class at \$21 per acre. The highest was \$249 per acre for parcels developed on four sides.

Table 20. Variation in assessed value, agricultural amd market values, and assessment ratios by the degree of development of the surrounding land for 168 parcels of 'agricultural' land, Salt Lake County, 1967

Development <sup>a</sup>				Market value	Per acre			Assessment levels	
	Ave. size in acres	1967 assess.	Totals Agricultural value		Ave. 1967 assess.	Ave. agri. value	Ave. market value		1967 assess. to market value
All agriculture	37.7	8 81,747	\$288,807	\$2,103,923	\$ 21	\$ 76	\$ 553	29.3%	3.9%
1 side development	29.8	3 <b>7</b> ,155	114,369	582,794	54	167	850	32.5	6.4
2 sides development	11.4	23,605	42,005	542,518	109	195	2,515	56.2	4.4
3 sides development	71.9	28,025	38,546	444,351	39	55	618	72.7	6.3
4 sides development	7.0	26,045	29,948	402,689	249	286	<u>35849</u>	89.7	<u>6.5</u>
Total	32.9	196,577	487,302 4	4,033,645	36	88	724	40.4	4.9

a Development means commercial, residential or industrial.

Average agricultural value per acre was highest for the four side development class at \$286 and lowest for the three side development class at \$54. Land surrounded completely by agriculture had an agricultural value of \$76 per acre.

The market value per acre was highest in the four sides development class at \$3,849. All agriculture had a per acre market value of \$553.

The average figures for the three side development class are neither consistant with the other classes nor with what would be expected for a 1967 assessment figure, or the current market value. The reason probably lies in inaccurate answers to the question asked owners as to the degree of development surrounding their property.

The 1967 assessment according to market value level shows that all property would have a decreased assessment to a 20 percent level if agricultural value were the assessment base. The biggest decrease would be in the four side development class to the least decrease in the all agricultural land class.

If market value were used as an assessment base all assessments would rise as indicated by the 1967 assessment to market value levels. The all agricultural class would increase the greatest, two side development would be next while the other classes would all increase about the same amount.

The 30 percent assessment level would mean a 50 percent increase in assessed valuations from the 20 percent level.

#### SUMMARY

If Utah law is enforced and assessments on taxable property are increased to 30 percent of market value, assessed valuation would increase about six fold on agricultural land in Salt Lake County. The proposed constitutional amendment to assess agricultural land according to its agricultural value rather than market value is being put before the Utah voters to protect agricultural land owners from the large assessment and tax increases which may force much land in the rural-urban fringe out of agricultural use prematurely.

The primary objective of this study was to determine the possible impact. of assessing agricultural land according to its value for agricultural use rather than its market value. A second but related objective was to analyze factors associated with high and low assessments and high and low agricultural and market values such as location, present use, degree of development of surrounding area, and size of the parcel.

The difference between agricultural and market value was analyzed by sample parcels of agricultural land in Salt Lake County grouped into six areas and varying from highly urbanized to rural in nature. The effect of assessment level changes on these parcels was analyzed with preferential assessment—assessment according to agricultural rather than market value—and without preferential treatment. Estimates of the assessed value of all taxable property in the county were made with assessments at least 20 percent of value and at

30 percent of value, with and without preferential treatment of agricultural land. Assessed valuation, revenue and mill levy changes were compared under the above conditions for the different classes of property to determine the shifts in the tax burden between classes.

The acreage and number of parcels in the six Salt Lake County sample areas varied with the degree of urbanization of the area. The more rural areas had more parcels and more total acres than the more urban areas.

Of the total number of parcels in the sample, only 76 percent were currently being farmed. Farmed parcels included 3,909 acres out of the total of 5,531 acres.

Parcels less than 9.9 acres in size amounted to 48.8 percent of the total.

Farmers owned 26.2 percent of the parcels in the sample while retired persons owned 24.4 percent. These two occupational groups owned the greatest number of parcels but farmers and corporations and companies owned the most acreage.

Parcels which were completely surrounded by agricultural use or without development accounted for 60.1 percent of the total and also contained more acreage than parcels with some kind of development surrounding them.

A frequency distribution of the market value of the 168 parcels in the sample showed most parcels grouped around the \$1,500 to \$1,999 per acre value. Agricultural value per acre for the parcels was mostly grouped in the \$250 to \$349 interval. This would indicate a predominance of Class III irrigated land in the sample.

The greatest difference between market and agricultural value for the sample was in the most urbanized area; market value being 21 times agricultural value in that area. The smallest difference was in the least urbanized area where market value was 4 times agricultural value.

Non-qualifying parcels in the sample had a greater difference between market and agricultural value than qualifying parcels. Thus, the elimination of the non-qualifying parcels from preferential treatment as would probably be done would cause the total impact of an assessment reduction to be minimized.

The more urbanized areas had fewer parcels and smaller acreages qualifying for preferential treatment than the more rural areas.

Changes in assessment levels and methods would greatly affect the assessed valuations of the agricultural parcels in the sample. Without preferential treatment the 1967 assessed value at an average of 4.91 percent of market value would increase 308 percent to the 20 percent assessment level. With preferential treatment, or qualifying parcels assessed according to agricultural value, the increase in assessed value over the 1967 total would only be 14 percent. Of significance would be the reduction by 45 percent of the assessment of qualifying parcels from the 1967 total to the 20 percent assessment level according to agricultural value. Assessment reductions for qualifying parcels would be greatest in the more urbanized areas.

All areas in the sample except the most rural had increases in total assessed value under preferential treatment at the 20 percent assessment level over the 1967 assessment level.

All types of property in Salt Lake County would also have assessment changes to conform with state law. Without preferential treatment agricultural real estate in the county would have a 307.7 percent increase in assessed value from the 1967 assessment level to the 20 percent level. The assessed value on improved real estate would increase 15 percent. The assessed value on unimproved real estate would increase 51.8 percent. Assessed valuation on utilities, mines and personal property would not change at the 20 percent assessment level.

With preferential treatment of agricultural real estate, agricultural land in the county would have an assessment increase of only 30.8 percent from the 1967 assessment level to the 20 percent assessment level.

The county increases in total assessed valuation would be 13.0 percent with preferential treatment and 15.8 percent without preferential treatment.

The 30 percent assessment level would cause another 50 percent increase in all assessments from the 20 percent level except utilities, mines and personal property which are already at 28.0 and 26.0 percent, respectively.

With assessment changes, shifts would occur in the tax burden shared by the different classes of property.

For this study the county revenue from taxable property was held constant at the 1967 total so that shifts between classes of property could be noted. Without preferential treatment of agricultural real estate agricultural land in the county would have 3. 29 percent of the tax burden at a 20 percent assessment level as compared to 0.95 percent at the 1967 level. Assessment level increases

estate. Utilities, mines and personal property would have a substantial decrease in their share of the tax burden, from 26.6 percent at the 1967 assessment level to 16.0 percent at the 30 percent level. Unimproved and improved real estate would have increases in their share of the tax burden from the 1967 level to a 30 percent assessment level.

With the preferential assessment of agricultural real estate, agricultural lands share of the tax burden would increase slightly from the 1967 level to the 20 percent assessment level, 0.95 percent to 1.08 percent. But, the qualifying agricultural land would have a decrease from the 1967 level of 0.77 percent to the 20 percent assessment level percentage of 0.37 of the county tax burden. Assessments at the 30 percent level would mean a slight increase in the tax burden for agricultural land from the 20 percent assessment level. With preferential treatment utilities, mines and personal property would still have their share of the tax burden reduced. Unimproved and improved real estate would have increases in their share of the tax burden with the preferential treatment of agricultural land at 20 and 30 percent assessment levels.

County average per acre agricultural real estate taxes would increase about four times from the present level of taxation to 20 and 30 percent assessment levels without preferential treatment. With preferential treatment the taxes on qualifying agricultural land would decrease from the 1967 per acre average of \$3.16 to \$1.61 and \$1.74 for 20 and 30 percent assessment levels.

Non-qualifying parcels, of course, would have tax increases from the 1967

amount to 20 and 30 percent assessment levels. With these assessment and tax revenue shifts mill levies could be lowered for all classes of property to accommodate the increased assessments. They would be lower about 11 mills for the 20 percent assessment level and about 32 mills for the 30 percent assessment level.

Variation in assessed value, agricultural and market values and assessment levels for the sample were first analyzed by the six county areas or location. Smallest average parcel sizes were in the most urbanized areas. The 1967 assessment was highest in the more urbanized areas and lowest in the most rural areas. Current market value was also highest in the urban areas and lowest in the more rural areas. Highest value agricultural land was located in the most urban areas. If assessments are raised to 20 and 30 percent levels of market value the more rural areas would have the greatest assessment increase from their 1967 levels. If agricultural value were used as the assessment base all areas would have decreased assessment, the greatest decreases being in the most urban areas.

When the parcels were sorted by present use the "other use" parcels had far and above the largest average acreage size. Assessments in 1967 were highest for farmed parcels, then idle parcels, then other use parcels. Agricultural value per acre and market value followed the same order. If market value were the assessment base and the levels were raised to 20 and 30 percent all three use classes would have assessment increases from about 4.9 percent. If agricultural value were used as the assessment base, idle and

other use parcels would have large assessment reductions but farmed parcels would only have a reduction from a 36.2 percent level.

Assessment per acre in 1967 decreased as the size of the parcel in question increased. Parcels with a size less than 4.9 acres had an average per acre assessment of \$174. Parcels of 40.0 plus acres had an average 1967 assessment per acre of \$8. Agricultural value and market value was highest among smaller acreage parcels and decreased as the size of the parcel increased. If assessments were increased to 20 and 30 percent levels according to market value all size classes would have increases. The smaller acreage parcels would have lesser assessment increases. If agricultural value were the assessment base all size categories would have assessment decreases with the smaller size categories having the largest decreases.

In the occupational groups farmers and corporations and companies owned the largest parcels at an average of 45 and 65 acres respectively. Highest 1967 per acre assessment was on parcels owned by professional people at \$101, next was self-employed--\$91, semi-skilled--\$78 and retired people--\$76. Farmers and corporations and companies owned parcels of low 1967 assessments at \$26 and \$25 per acre respectively. Highest agricultural valued land was owned by the professional salaried and sales, clerical people at \$220 and \$246 per acre respectively. Farmers land was valued at \$98 per acre for agriculture. Highest market value per acre was owned by the professional salaried people at \$1,704. Skilled workers owned property with an average market value of \$1,639 per acre. Farmers owned land valued at \$598 per acre. If market value were the assessment base, assessment increases would be greatest for farmers, professional salaried and skilled people under 20 and 30 percent assessment levels. If agricultural value

were the assessment base all owners would have assessment decreases to the 20 percent assessment level. Farmers at a 26.4 percent assessment level would not have a big decrease to the 20 percent assessment level.

Assessment per acre in 1967 was lowest for parcels completely surrounded by agricultural use or otherwise undeveloped; their average was \$21. Parcels with some sort of development on all four sides had the highest 1967 assessment per acre averaging \$249. Agricultural—\$286, and market—\$3,849, value were highest for the parcels which had development on all four sides. Agricultural value averaged \$76 per acre for parcels in the all agricultural class. If market value was the assessment base all classes would have assessment increases to the 20 and 30 percent assessment levels. If agricultural value was the assessment levels. If agricultural value was the assessment level. The all agricultural class would have the least reduction; it was already at a 29.3 percent level in 1967 and would be raised slightly to the 30 percent level.

#### CONCLUSIONS

Market value for agricultural land in the rural-urban fringe far exceeds the value the land may have for agricultural purposes. If market values were used as the assessment base agricultural land in Salt Lake County would have assessment and tax increases which may make profitable agricultural production impossible. "Higher value" uses for agricultural land in the rural-urban fringe are inevitable but taxes based on these values may force land out of agricultural use prematurely.

In this study it was shown that preferential assessment of agricultural real estate, or assessment according to agricultural value, would actually not lower the assessed value of agricultural property in Salt Lake County if the 20 and 30 percent assessment levels are attained on all classes of property. Total county assessed valuation would actually increase at these assessment levels. Agricultural land which qualifies for preferential treatment would have lower per acre taxes at the 20 and 30 percent assessment levels than at the 1967 assessment level.

#### LITERATURE CITED

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APPENDIXES

### Appendix A

### A Capitalization Method to Determine

#### Agricultural Value

Agricultural value is of importance to this study. To assist the State Tax Commission in their estimations, a capitalization method was developed to determine agricultural value.

Basic enterprise cost of production studies 1 for Utah were used for all physical input-output relationships on irrigated land (Appendix A, Tables 25 through 28). The six most commonly grown crops along the Wasatch Front were used. The budget for corn silage is based on average management conditions in 1962 in Cache, Box Elder, and Weber Counties; tomatoes on 1960 in Weber and Davis Counties; sugar beets on 1963 in Cache, Box Elder, Weber, Davis, and Utah Counties; and alfalfa on 1962 in Cache and Box Elder Counties.

Primary product prices are 5-year average prices received by farmers in Utah, 1961-1966, except for wheat which is based on only 1964-1966 (Appendix A, Table 29). By-product values, if any, are as reported in the year of the enterprise study. A uniform expense for water of \$5.00 per acre-foot was charged. Land taxes were set at \$6.00 per acre; taxes on machines and buildings varied with investment per acre for each crop.

<sup>&</sup>lt;sup>1</sup>Made by Professor Earnest M. Morrison, Utah State University.

Six percent interest was charged as an expense for the use of all fixed capital other than land and seven percent was charged for the use of all operating capital. Capital replacement and depreciation was charged as reported in the enterprise cost study.

All labor was adjusted to adult productivity and charged as an expense at the average hourly rate paid for farm labor in Utah during 1961-1966 (Appendix, Table 30). An overhead charge of 10 percent of all expenses other than overhead and management was included as an expense to account for normal overhead costs that generally are not used in enterprise cost studies (8). Ten percent of total receipts was charged as an expense for management (3,7).

Costs of all other inputs were taken as given in the enterprise cost studies and then adjusted to a five-year average value (Appendix A, Table 31). This was done by dividing the cost of the input during the year of the enterprise study by the fraction derived from dividing the index of prices farmers paid for the input during the year of the enterprise study and the resulting figure by the average index of prices paid for the input during 1961-1966.

Table 21 (Appendix A) compiles the six crops into a soil and water conserving rotation with their net returns. A capitalization rate of 6.1 percent is used, which is the estimated average Commercial Bank rate of interest on first mortgages in Utah, 1961-1966 (Appendix A, Table 30).

Average net return on land = Value 
$$\frac{21.90}{6.1}$$
 = \$359.02 Capitalization rate

If yields from the cost of Production studies are compared with yield figures that the State Tax Commission associates with a particular class, a

predominance of low class-two land is present in the cost of production studies (Appendix A, Table 21). The State Tax Commission value for low class-two agricultural land would be \$350.00. The capitalized value is \$359.02. Low class-two is in the middle of the irrigated land classes; the cost of production studies was from all classes. Therefore some confidence can be expressed in the State Tax Commission's agricultural values for irrigated land.

Table 22 (Appendix A) gives a cost of production budget and capitalized value for dryland wheat. The capitalized value is \$72.00 at a 22.6 bushel yield. The State Tax Commission applies a value of \$60.00 to class III dryland with yields from 12 to 40 bushels per acre.

More work is needed in the determination of agricultural value but is beyond the scope of this study.

Table 21. Capitalized value of average annual net return to land per acre, using a six-year crop rotation, Utah, 1967

Year		per acre	Net return to land <sup>a</sup>	Land class (by yield)
1st	Irrigated wheat, or		\$ 3.70	Low II
	Irrigated barley	62 bu.	.35 \$ 2.03	Low II, III
	Average		·	
2nd	Alfalfa	4.24 tons	15.92	Low II, high III
3rd	Alfalfa	4.24 tons	15.92	Low II, high III
4th	Alfalfa	4.24 tons	15.92	Low II, high III
5th	Irrigated corn			
	silage	17.9 tons	35, 64	Low II, high III
6th	Sugar beets or	18.4 tons	21.65	Low II
	Tomatoes	19.86 tons	70.25	Low I
	Average		45.95	
Total :	net return to land		\$131.38	
Avera	ge net return to land		21.90	
Canita	lized value of averag	e net return 1	to land 359.02b	

<sup>&</sup>lt;sup>a</sup>Based on Tables 23-28, and assumptions in Appendix A.

bNet returns to land divided by 6.1 percent, the estimated average Commercial Bank rate of interest on 1st mortgages in Utah, 1961-1966.

Table 22. Partial farm enterprise budget for dryland wheat (two-year production period)

# Receipts

22.6 bushels @ \$1.48 = \$33.67

# Expenses

Gas & oil	\$ 2.55
Seed	1.83
Fertilizer	. 58
Spray	. 61
Other	. 78
Labor 2.37 hrs. x \$1.33	3. 15
Interest on money in crop	.91
Interest on equipment	1. 68
Building depreciation	. 44
Equipment depreciation	3. 24
Equipment repair	1.94
Taxes	1, 35
Crop insurance	. 48
Other	. 05
Overhead	1.96
Management	3.37
<u>Total</u>	\$24.92
Net return to land	<u>\$ 8.75</u>
Capitalized value equals:	\$ 8.75 Net return to land  2 Years included in net return  061 Capitalization rate  = \$72.00

Table 23. Partial farm enterprise planning budget for irrigated wheat

	e	Pe	er acre	
Item	Unit	Quantity	Price	Amoun
Receipts:				
Primary product	Bushels	52	\$1.40	\$72.80
By-products value (straw)				7.36
Total receipts				80.16
Expenses:				
Fertilizers: Barnyard	Tons	1.6	1.43	2.29
Commercial	Cwt.	29	6.03	1.75
Seed	Lbs.	102	. 0525	5.36
Water	Acre-fee	t 1.25	5.00	6.25
Insecticides, herbicides				. 49
Machine hire				3.51
Tractor	Hrs.	6.2	2.34	14.51
Truck	Hrs.	. 5	1.91	.96
Interest on fixed capital other than land	Dol.	42.00	. 06	2.52
Interest on operating money	Dol.	12.00	. 07	. 34
Capital rep. & depreciation				3.54
Taxes: Machines & buildings				.60
Land				6.00
Miscellaneous				. 54
Labor	Hrs.	9.82	1.33	13.06
Overhead				6.22
Management				8.02
Total expenses				\$76.46
Net return to land				3.70

Table 24. Partial farm enterprise planning budget for irrigated barley

		Per a	ıcre	
Item	Unit	Quantity	Price	Amour
Receipts:				
Primary product	Bushel	62	\$1.06	\$65.72
By-product value (straw)				7.91
Total receipts				<b>\$73.63</b>
Expenses:				
Fertilizers: Barnyard	Tons	2.6	1.38	3.54
Commercial	Cwt.	. 30	3.91	1.17
Seed	Cwt	.96	3.60	3.46
Water	Acre-feet	1. 25	5.00	6.25
Insecticides				. 19
Machine hire				3.13
Tractor	Hrs.	5.51	2.27	14.55
Truck	Hrs.	. 59	2.22	1.31
Interest on fixed capital other than land	Dol.	46.00	.06	2.76
Interest on operating money	Dol.	13.00	.07	.91
Capital rep. & depreciation				3.03
Taxes: Machines & buildings				.48
Land				6.00
Miscellaneous				. 54
Labor	Hrs.	9.48	1.33	12.61
Overhead				5.99
Management				7.36
Total expenses				<b>\$73.2</b> 8
Net return to land				\$ .35

Table 25. Partial farm enterprise planning budget for irrigated alfalfa

	Per acre						
Item	Unit	Quantity	Price	Amoun			
eceipts:							
Primary product	Tons	4.24	\$22.32	\$94.64			
Total receipts				94.64			
xpenses:							
Fertilizers: Commercial	Cwt.	. 18	3.93	.70			
Seed	Lbs.	4.1	. 39	1.60			
Water	Acre-feet	2.5	5.00	12.50			
Insecticides				.51			
Machine hire				1.51			
Tractor	Hrs.	5.68	2.18	12.38			
Truck	Hrs.	. 46	2.06	.95			
Interest on fixed capital Other than land	Dol.	60.00	.06	3.60			
Interest on operating money	Dol.	28.00	.07	1.96			
Capital rep. & depreciation				3.91			
Taxes: Machines & buildings				.94			
Land				6.00			
Miscellaneous				1.10			
Labor	Hrs.	11.5	1.33	15.30			
Overhead				6.30			
Management				9.46			
Total expenses				78.72			
Net return to land				\$15.92			

Table 26. Partial farm enterprise planning budget for irrigated corn silage

	Per acre						
Item	Unit	Quantity	Price	Amount			
Receipts:							
Primary product	Tons	17.9	\$8.28	\$148.21			
By-products (pasture)				2.00			
Total receipts				150.21			
Expenses:							
Fertilizers: Barnyard	Tons	4.2	1.50	6.30			
Commercial	Cwt.	. 63	12.51	7.88			
Sead	Lbs.	15.3	. 22	3.37			
Water	Acre-feet	2.0	5.00	10.00			
Insecticides, herbicides	Pint	. 9	. 44	.40			
Tractor	Hrs.	3.5	2.14	18.19			
Truck	Hrs.	3.2	1.43	<b>4.5</b> 8			
Interest on fixed capital other than land	Dol.	106	. 06	6.36			
Capital rep. & depreciation <sup>a</sup>							
Taxes: Machines & buildings				1.34			
Land				6.00			
Labor	Hrs.	18.2	1.33	24. 21			
Overhead				9.05			
Management				15.02			
Total expenses				\$114.57			
Net return to land				<b>\$</b> 35 <b>.</b> 65			

a Included with tractor and truck

Table 27. Partial farm enterprise planning budget for irrigated sugar beets

	Per acre					
Item	Unit	Quantity	Price	Amount		
Receipts:						
Primary product	Tons	18.4	\$15.18	\$279.31		
By-products value (tops)				8.41		
Total receipts				287.72		
Expenses:						
Fertilizers: Barnyard	Tons	4.3	1.49	6.39		
Commercial	Cwt.	4.98	4.03	20.08		
Seed	Lbs.	<b>5.</b> 3	.76	4.03		
Water	Acre-feet	2.0	5.00	10.00		
Insecticides, fumigants				5.16		
Machine hire				4.06		
Tractor	Hrs.	<b>15.</b> 2	2.90	44.08		
Truck	Hrs.	5.2	2.28	11.86		
Interest on fixed capital other than land	Dol.	200.00	.06	12.00		
Interest on operating money	Dol.	57.00	.07	3.99		
Capital rep. & depresiation	Dol.			14.20		
Taxes: Machines & buildings				.66		
Land				6.00		
Miscellaneous				.60		
Labor	Hrs.	54.6	1.33	72.62		
Overhead				21.57		
Management expense				28.77		
Total expenses				266.07		
Net return to land				\$ 21.65		

Table 28. Partial farm enterprise planning budget for tomatoes

	<b>C</b>			
Items	Unit	Quantity	Price	Amount
Receipts:				
Primary product	Tons	19.80	\$26.12	\$518.74
By-products value (culls)	1 acre		5.00	5.00
Total receipts				
Expenses:				
Fertilizers: Barnyard	Ton	4.02	2.10	8.44
Commercial	Cwt.	. 2	4.75	9.50
Seed (plants)	1,000	.6	7.36	44.16
Water	Acre-feet	2.0	5.00	10.00
Box rent fees				8.00
Tractor	Hrs.	12.23	2.46	30.09
Truck	Hrs.	9.89	2.46	24.33
Interest on fixed capital other than land	Dol.	148.00	.08	9. 12
Interest on operating money	Dol.	51	.07	2. 59
Capital rep. & depreciation				2.00
Taxes: Machines & building	S			1.80
Land				6.00
Labor	Hrs.	156.86	1.33	208.62
Overhead				36.47
Management				52.37
Total expenses				<b>\$453.</b> 49
Net:return to land				<b>\$70.2</b> 5

Table 29. Average prices received by farmers in Utah for wheat, barley, alfalfa, corn silage, sugar beets, and tomatoes, 1962-1966

Year	Spring wheat	Barley	Alfalfa	Corn silage	Sugar beets	Tomatoes	Winter wheat
	Bushel	Bushel	Tons	Ton	Ton	Ton	Bushel
1962		1.03	20.10	7.40	16.30	25. 40	
1963		1.01	20.40	7.60	14.00	24. 50	
1964	1.35	1.07	21.60	8.20	14.82	24.50	1.40
1965	1.34	1.07	23.00	8.40	15. 29	24. 50	1.65
1966	1.52	1.14	26.50	9.80	15.50	31.70	1.42

Table 30. Prices paid for selected farm inputs, United States and Utah, 1961-1966

Year	2,4-Da	DDT <sup>a</sup>	Farm wagesb	Mortgage capital <sup>c</sup>
	Cents/lb.	Cents/lb.	Per hour	Interest
1961	40.0	21.1		
1962	38.2	20.9	1.28	6.1%
1963	34.5	18.6	1.32	6.1%
1964	34.5	16.6	1.34	6.1%
1965	33.9	17.0	1.35	6.1%
1966			1.36	6.15%
Average	36.22	18.8	1.33	6.1%

<sup>&</sup>lt;sup>a</sup>Average wholesale price per pound, at works, United States. Source: Agricultural Statistics, U. S. Department of Agriculture bAverage wages paid farm workers in Utah.

<sup>&</sup>lt;sup>c</sup>Estimated Commercial Bank average rate of interest on 1st mortgages in Utah.

Table 31. Indices of prices paid by farmers for selected agricultural inputs, United States, 1962-1966a

Year	Seed	Fertilizer	Farm machinery	Motor vehicles
1962	217	153	398	433
1963	231	152	405	447
1964	229	151	414	454
1965	237	152	426	464
1966	231	<u>152</u>	$\underline{449}$	<u>482</u>
Average	229	152	418	456

 $<sup>\</sup>overline{a_{1910-14} = 100}$ 

Source: Agricultural Statistics, U. S. Department of Agriculture.

# Appendix B

# Frequency Distributions of 168 Parcels by Characteristics

## According to Location in Salt Lake County

Table 32. Frequency distribution of 168 parcels of "agricultural" land by present use according to location, with total acres, average sizes, Salt Lake County, 1967

		Farmed				Idle			Other		
Location	Area number	Number	Number Acres		- Number	Acres	Ave. size	Number	Acres	Ave. size	
Big Cottonwood	13	9	73. 12	8.12	2	45.48	22.74	2	61.31	30.66	
Little Cottonwood	24	17	213.61	12.57	5	44.90	8.98	2	13.17	6.59	
Magna	17	8	498.78	62.35	7	326.49	46.44	2	760.00	380.00	
Draper	24	15	153.46	10.23	8	205.81	25.73	1	18.00	18.00	
Valley	38	33	527.84	16.00	5	43.84	8.77	0			
Jordan	<u>52</u>	<u>46</u>	2,441.86	53.08	6	103.01	<u>17. 17</u>	<u>0</u>			
Гotal	168	128	3,908.67	30.54	33	769.01	23.32	7	852.48	121.78	

Table 33. Frequency distribution of 168 parcels of "agricultural" land by acreage size of parcel according to location, Salt Lake County, 1967

	Size range in acres								
Location	5.0	5. 1-10	10.1-15	15. 1-20	20.1-40	40.1	Total		
Big Cottonwood	4	6	0	0	2	1	13		
Little Cottonwood	7	8	4	2	3	0	24		
Magna	3	2	0	3	2	7	17		
Draper	6	7	3	4	2	2	24		
Valley	10	9	7	7	3	2	38		
Jordan	8	<u>12</u>	_4	7	9	12	_52		
Total	38	44	19	23	21	23	168		

Table 34. Frequency distribution of 168 parcels of "agricultural" land according to location, Salt Lake County, 1967

Location agricultu		One side developed	Two sides developed	Three sides developed	Four sides developed		
Big Cottonwood	2	2	1	4	4		
Little Cottonwood	d 9	3	7	1	4		
Magna	12	1	0	2	2		
Draper	19	4	0	0	1		
Valley	20	6	7	3	2		
Jordan	39	7	_4	_0	_2		
Total	101	23	19	10	15		
% of total	60.1	3.7	11.3	6.0	8.9		

Table 35. Frequency distribution of 168 parcels of "agricultural" land by occupation of owner according to location, Salt Lake County, 1967

Location	Farmer	Self employed	Profes- sional	Profes- sional salaried	Sales clerical	Skil-	Semi- skil- led			Corpor - ations companies	Other	Total
Big Cottonwood	0	1	2	1	0	0	1	0	3	4	1	13
Little Cottonwood	4	4	1	4	0	0	1	0	8	1	1	24
Magna	6	1	0	0	0	0	0	0	2	6	2	17
Draper	5	2	4	1	1	4	3	0	2	0	2	24
Valley	11	1	2	4	1	4	1	0	11	3	0	38
Jordan	18	2	0	2	0	3	3	0	15	7	2	52
Total	44	11	9	12	2	11	9	0	41	21	8	168

#### VITA

### Fred Degiorgio

### Candidate for the Degree of

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